



ITS Carolinas 2017/2018  
Annual Meeting



# THE ECONOMICS OF DEPLOYMENT

**Matthew A Gibb**  
CEO and Founder Blue Rhubarb

# Where and Why



70% of Global Research in the future automobile happens in Michigan

75 of the top 100 Global Auto Companies

2200 + Mobility Based Research and Development Centers



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# We are the “Motor City”



Global or North American R&D Headquarters in Michigan



Additional Auto Manufacturers with R&D Facilities in Michigan

DAIMLER



375 Automotive R&D Centers

More Than 25% of Auto Patents  
1 per day for 45 years ('64-'08)

CAR

CENTER FOR AUTOMOTIVE RESEARCH



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# Automotive Mobility Innovation



**SENATE BILL No. 998**

May 25, 2016. Introduced by Senator BRYAN KOPWALL, JAMES STAMAS BRANDENBURG, WARREN HERTEL, SCOTT MARLEAU and ANANICH and referred to the Committee on Economic Development and International Investment.

A bill to amend 1961 PA 234, entitled "Revised Jurisdiction Act of 1961," by amending section 2949B (MCL 400.2949B), as added by 2013 PA 201.

**THE PEOPLE OF THE STATE OF MICHIGAN ENACT:**

Sec. 2949B. (1) The manufacturer of a vehicle is not liable for damages resulting from any of the following unless the defect from which the damages resulted was present in the vehicle when it was manufactured:

(a) The conversion or attempted conversion of the vehicle into an automated motor vehicle by another person.

(b) The installation of equipment in the vehicle by another person.

Effective 1/1/15

**SENATE BILL No. 996**

ALL JAMES STAMAS BRANDENBURG, WARREN HERTEL, BRYAN KOPWALL and ANANICH and referred to the Committee on Economic Development and International Investment.

entitled

**SENATE BILL No. 995**

JAMES STAMAS BRANDENBURG, WARREN HERTEL, BRYAN KOPWALL and ANANICH and referred to the Committee on Economic Development and International Investment.

entitled

A bill to amend 1949 PA 309, entitled "Michigan vehicle code," by amending sections 2b and 401a (MCL 207.2b and 207.401a), section 2b as added by 2013 PA 211 and section 401a as amended by 2011 PA 115, and by adding section 641a.

**SENATE BILL No. 997**

May 25, 2016. Introduced by Senator WARREN KOPWALL, JAMES STAMAS BRANDENBURG, WARREN HERTEL, COLBUCK SCOTT, MARLEAU BRYAN and ANANICH and referred to the Committee on Economic Development and International Investment.

A bill to amend 1949 PA 309, entitled "Michigan vehicle code," by amending sections 2b and 401a (MCL 207.2b and 207.401a), section 2b as added by 2013 PA 211 and section 401a as amended by 2011 PA 115, and by adding section 641a.

**THE PEOPLE OF THE STATE OF MICHIGAN ENACT:**

Sec. 2b. (1) "AUTOMATED DRIVING SYSTEM" MEANS HARDWARE AND SOFTWARE THAT ARE COLLECTIVELY CAPABLE OF PERFORMING ALL ASPECTS OF THE DYNAMIC DRIVING TASK FOR A VEHICLE ON A PART-TIME OR FULL-TIME BASIS WITHOUT ANY SUPERVISION BY A HUMAN OPERATOR, AS USED IN THIS SUBSECTION. "DYNAMIC DRIVING TASK" MEANS ALL OF THE FOLLOWING, BUT DOES NOT INCLUDE STRATEGIC ASPECTS OF A DRIVING TASK, INCLUDING, BUT NOT LIMITED TO, DETERMINING DESTINATIONS OR WAYPOINTS:

(A) OPERATIONAL ASPECTS, INCLUDING, BUT NOT LIMITED TO,

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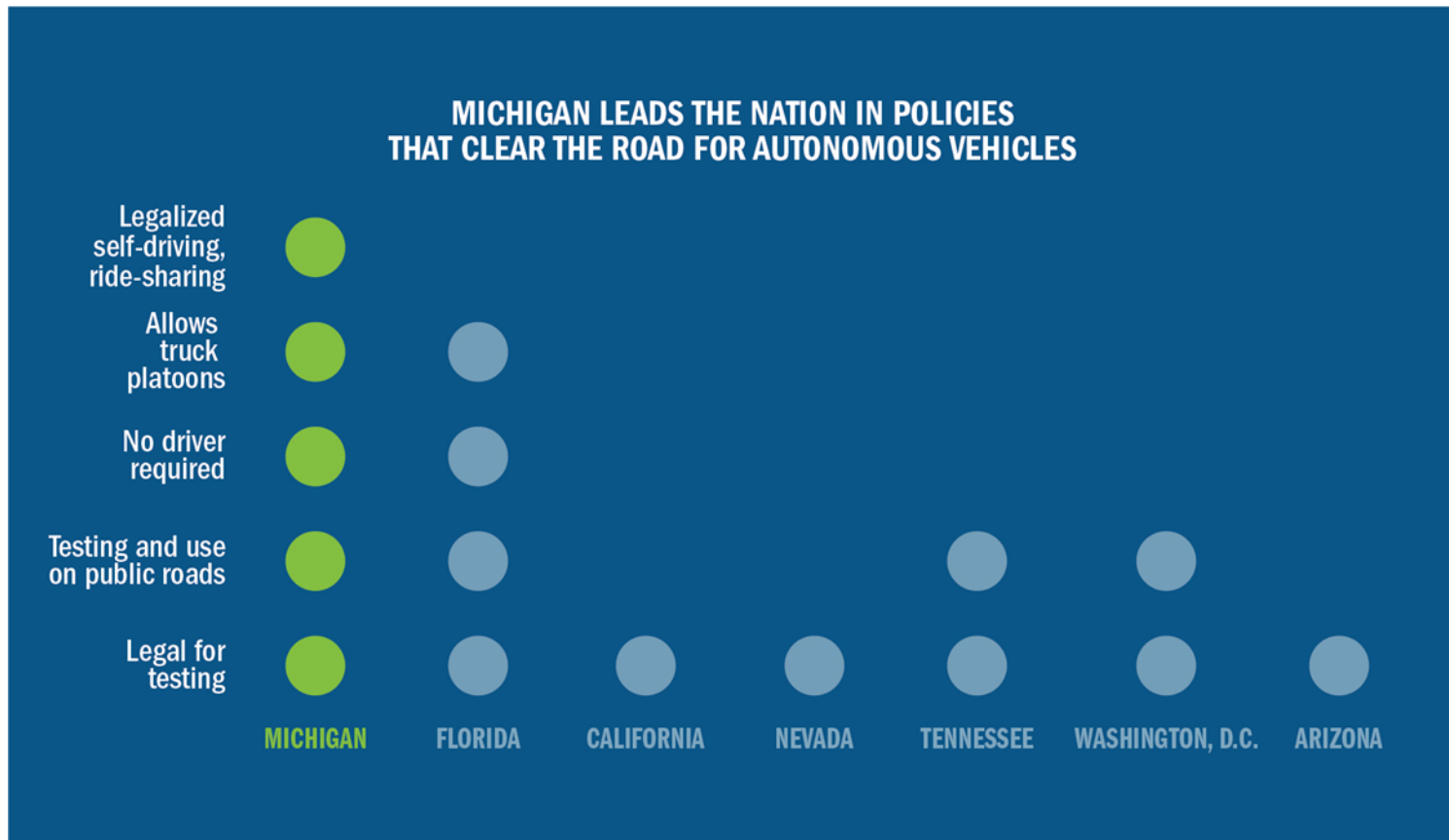
**REPRESENTATIVE REAL WORLD CONNECTED AND AUTOMATED VEHICLE TEST ENVIRONMENTS:**

- HIGHWAY
- URBAN
- RURAL
- OFF-ROAD
- COMMERCIAL
- RESIDENTIAL
- CELLULAR
- CYBER

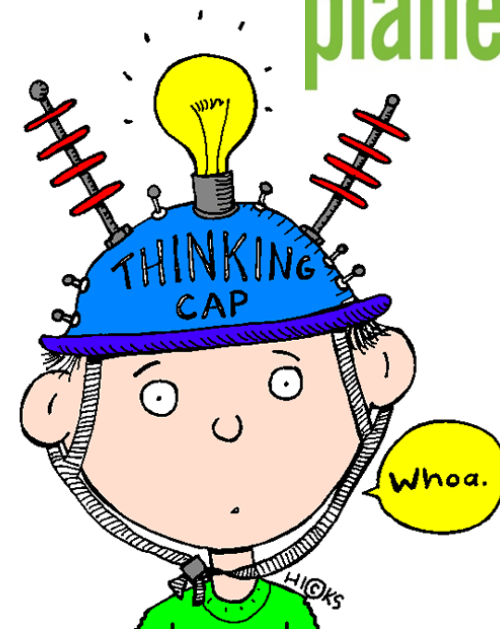
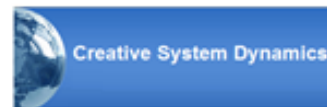
**DRAFT SITE LAYOUT - AMERICAN CENTER FOR MOBILITY**

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# First in the Nation



# Key partners



Oakland County Connected Vehicle Task Force

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# A big challenge

- A mountain of obstacles to transition technology from the experimental/pilot stage to the commercial stage
- Traditional road funding methods require years of staging and planning
- No current regulatory framework for multi-jurisdictional consensus
- The telecommunications industry is begging for the 5.9Ghz bandwidth reserved for transportation
- Can you convince the aftermarket to participate
  - 300 Million vehicles in current NA car park
  - 220 Million vehicles with OBD-II data port
  - 16 Million new vehicles per year (USA sales)
    - New vehicle production alone will take more than 10 years to achieve reasonable density



# A really big challenge

MDOT 310miles  
RCOC 2600miles  
CVT 2700miles

5610 miles

1400 Intersections

42 Jurisdictions







# Some Key findings

- GOVERNMENT IS AT RISK OF LOSING CONTROL
- IT IS A PITFALL TO TRY AND “BUNDLE” EXISTING TECHNOLOGY
- WAVE STANDARDS CONSTITUTE A ROBUST, OPEN ARCHITECTURE PLATFORM
- DSRC WORKS AND IS TESTED
- INNOVATION REQUIRES A SKILLED WORKFORCE
- THE CHALLENGE IS NOT THE TECHNOLOGY
- THE BUSINESS CASE STARTS IN THE AFTERMARKET
- THERE MUST BE BOTH AN ORGANIZATIONAL AND TECHNOLOGICAL SOLUTION CONCURRENTLY



# Business Model Foundation



- Build a business model to acquire, implement and maintain Connected Car (WAVE) infrastructure throughout Oakland County (without taxpayer funding), and share with other public sector stakeholders
- Achieve technical and regulatory uniformity to WAVE specifications
- Develop a “Regional Authority” agreement among multiple jurisdictions (State, County, and Municipal)



## Organizational

Create the organizational structure of a regional deployment authority.

Define how technical specifications of deployment will be assigned and who will be in charge.

Set an operational strategy with governing entities within the region.

Establish sources of non-traditional funding.

Encourage a role for the private sector.



## Technological

Advocate a “Controlled Spectrum Sharing” (CSS) policy to require that Network Operators maintain real-time dynamic control, at the individual RSU level, of which DSRC service channels are allocated, to IPv6 communications, and advertised as such to OBUs.

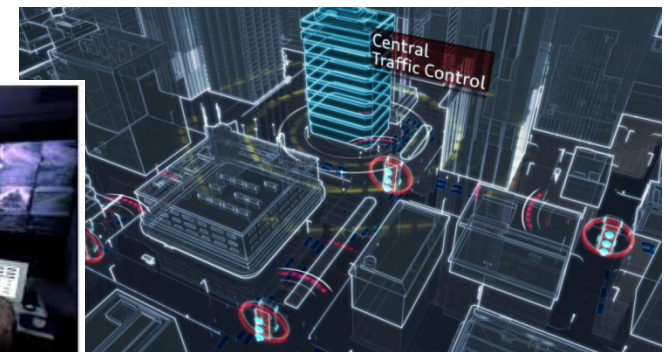
Promote a framework in which authentication of consumer devices is tied to the USDOT-defined Security Credential and Management System.

Promote “Controlled Spectrum Sharing” as a standards-compliant alternative to disruptive spectrum sharing solutions.

Find ancillary applications dependent on DSRC to stimulate “after-market” adoption.

# Why an authority model?

- Increase participation from infrastructure owners and operators, as well as, industry entities
- Develop a Regional CV master plan
- Develop a Regional CV operations plan
- Develop Regional deployment requirements and allocate the entity responsibilities
- Develop a Region wide data sharing and management plan
- Evaluate and support funding opportunities to increase the rate of infrastructure deployment

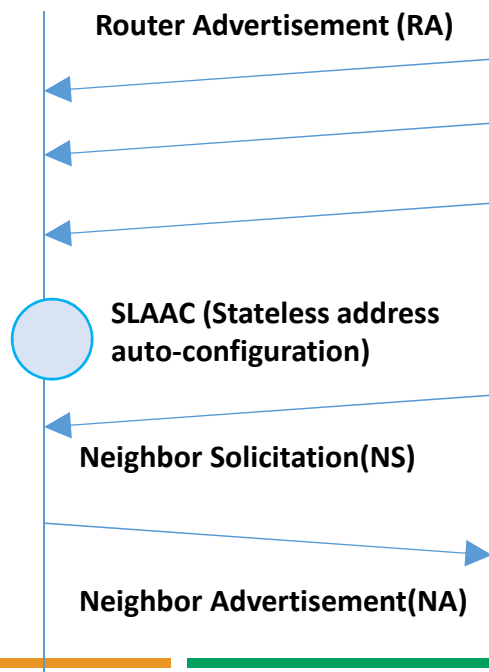


# Pay for it all through Controlled Spectrum Sharing

- Enable DSRC “Infrastructure Authorities” and associated “Network Operators” to dynamically control access to service channels for the delivery of mobile internet services subject to the prioritization of safety and mobility applications on these channels in a manner that can not be compromised, and are implemented via WAVE Service announcements
- Provide DSRC “Infrastructure Authorities” and associated “Network Operators” the tools to finance infrastructure deployment and operation (if desired) in a manner that is compliant with existing FCC licensing rules and IEEE/SAE specs for WAVE).
  - Accelerate infrastructure investment decisions by local road management authorities
  - Create ecosystems to drive development of new value propositions for consumer aftermarket adoption of DSRC technology
  - Encourage OEMs to follow GM’s lead in bringing V2V to market in advance of National Highway Traffic Safety Administration (NHTSA) mandate

# A Possible Solution

## Use an OBU as a router

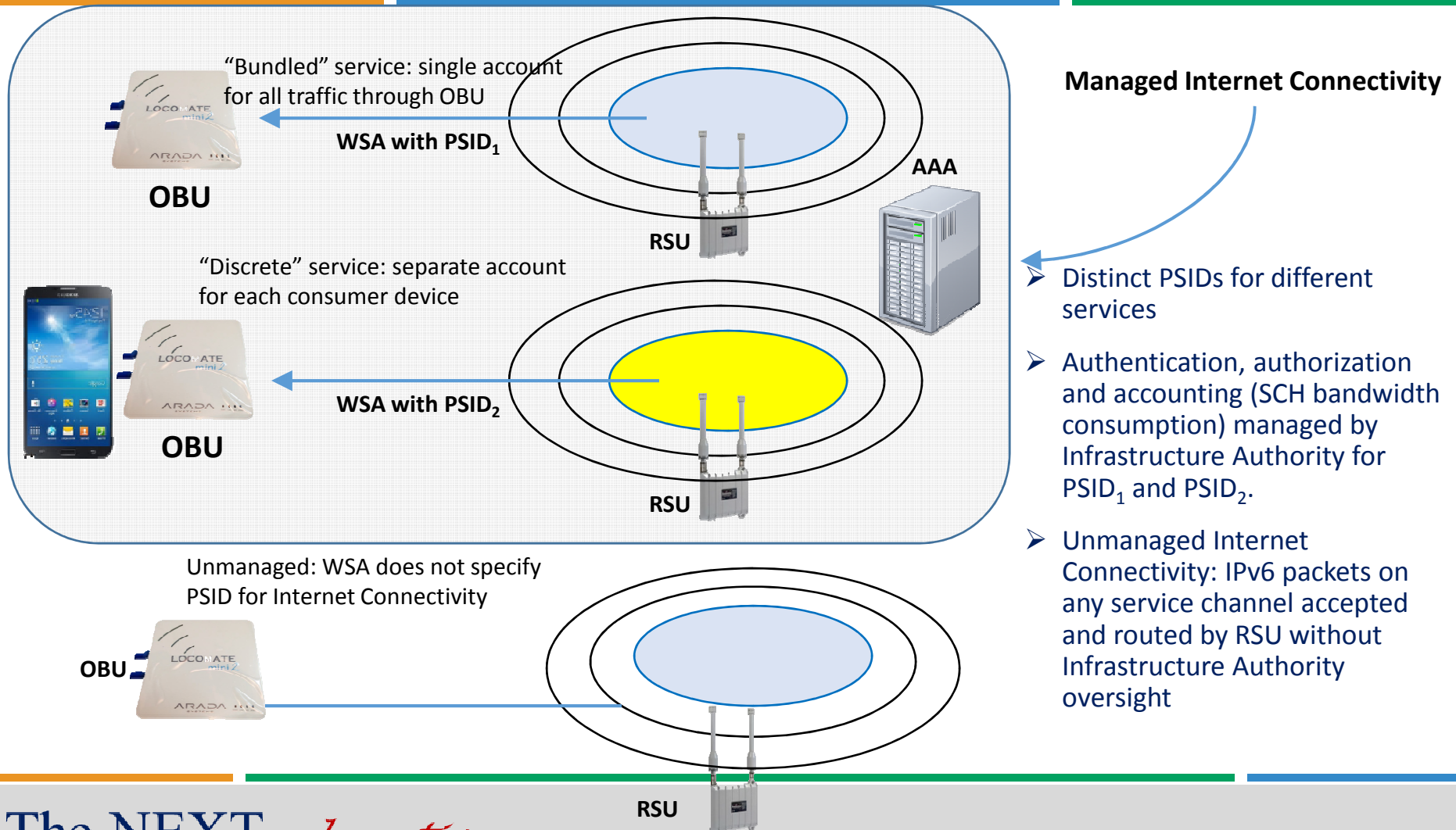


Every IPv6-enabled device can be a router

- using IPv6 Neighbor Discovery mechanisms, any OBU becomes an “access point” (“hotspot”) for consumer devices in the car (Smartphones or tablets)
- preferred interface between OBU and consumer device(s) is WiFiPeertoPeer (WiFiDirect)
- Consumer device self-configures its address on the network

# A Possible Solution

## Service offerings subject to policy





# Prove it



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Montréal | OCTOBER 29 - NOVEMBER 2

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# Simplify

- ROW is not dirt and concrete but airspace
- DSRC is available and works
- BSM Data can be prioritized
- Excess bandwidth in the service channels is the opportunity

Build a DSRC network on an open architecture platform allowing a smart phone to communicate through an OBU to an RSU, and that's it.... For now



# And Succeed

- The Infrastructure Authority model (currently including MDOT, County, Road Commission and Municipalities) is a template for other jurisdictions (NA & EU).
- The OCCV proposed Controlled spectrum sharing architecture, is compliant with IEEE 1609.x, 802.11p and SAE J-2735 and allows for access to service channel bandwidth and delivery of consumer based services in the vehicle.
- The proposed “controlled spectrum sharing” solution is a better alternative to “detect and vacate” and “re-channelization” schemes, because it does not require any changes to IEEE or SAE standards. To date, the OCCV strategy for “Controlled Spectrum Sharing” is the only proposal that is compliant with all existing standards



# Who's Paying?



- Real-time data feed to
  - Traffic management centres (TMCs)
  - Directly to Traffic Signal Controllers
- Real-time data feed to Advanced Traveller Information Systems (ATIS): road navigation assistance, advisories, etc.
- Fees for issuance/distribution of digital certificates used to authenticate vehicles by type.
  - prioritization for emergency vehicles at signalized intersections
  - Extended green phase for surface transit, freight vehicles
  - Development of new communications-based interaction between roadside and autonomous vehicles
- Electronic tolling:
  - All freeway lanes
  - High occupancy toll (HOT) lanes
  - “Eco-lanes” (preferential treatment for zero-emissions vehicles)
  - AV lanes (allows cities to “design” for autonomous vehicles without pouring concrete)

# What's Next?



**OAKLAND COUNTY MICHIGAN**  
COMPLIANCE OFFICE  
PURCHASING

OAKLAND COUNTY EXECUTIVE L  
(248) 858-0011 |

### SOLICITATION FORM

<b>Buyer:</b>	Guzzy, Scott N
<b>Phone:</b>	(248)858-5484
<b>Fax:</b>	(248)858-1677
<b>Email:</b>	guzzys@oakgov.com

**Event Information:**  
Oakland County Purchasing Division  
1000 West - Lower Level  
20000 Monticello Lake Road  
Livonia, MI 48328

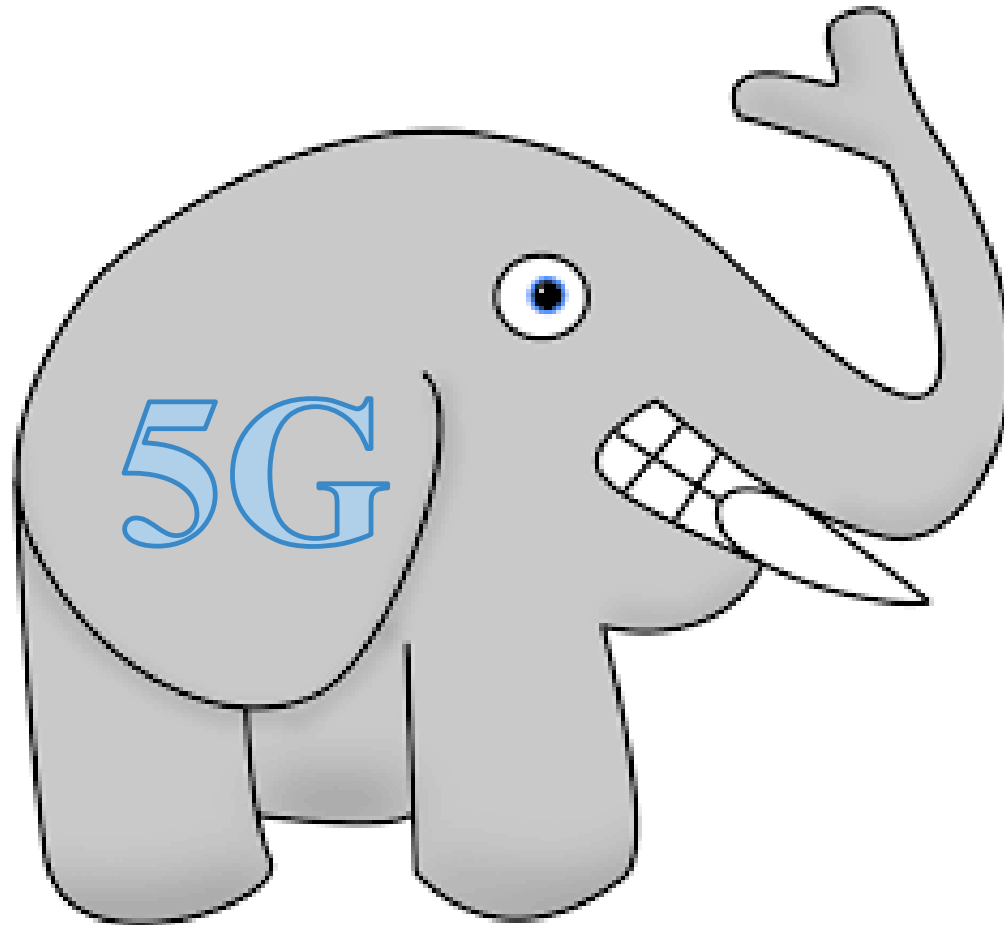
Event ID: 004164      Response Due: 1/9/2018      By: 2:00 PM

Hard Copy:       Online:       Online or Hard Copy:

Event Title: RFP for DSRC Pilot Connected Autonomous Vehicle Network

Category Codes: 8200000

# The Elephant....



# Are we right?

If this was your only route to work and the left lane was for “connected” cars only, how much would you pay to be

“connected”?



# Thanks!



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