

HELPFIND A CURE FOR ALS BY DONATING JUST 9 MINUTES

TOOLKIT

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WHY 90 MINUTES?

Every 90 Minutes someone is diagnosed with ALS. A 90-minute class with your best content and most popular instructors is a great way to build buzz around your programming and the cause.

WHEN?

Join the nationwide 90 minute class on Saturday, September 28th along with the following clubs listed <u>here</u>. However, if a different date works better for your business, the AQ team can help you customize your class.

CONCEPT:

A special 90-minute class is the perfect way to build a fun community within your club between members and staff as well as attract potential new members. Some best practices include:

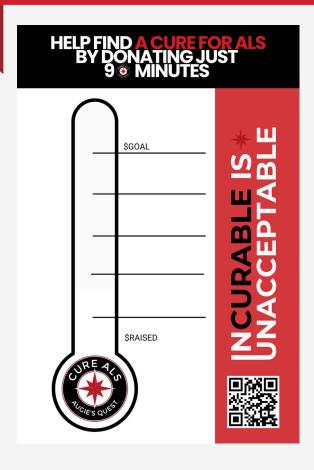
- Leverage captive audience, competition, and sense of community to raise funds
- · Call to action before and after every class by coach, video, and user app/POS
- Use competition between locations and coaches to drive donations
- Use incentive structure to reward members and coaches who reach goals
- Open Up to potential new members (bring a friend) to drive memberships
- Charge between \$25-\$50 to participate
- Give away swag to the first 20-50 people to register
- Allow first registrants to reserve assigned "spots"
- Ask member influencers inside your club to participate and promote the event

BENEFITS:

Augie's Quest team makes it easy and fun to participate.

- Your staff feels really good about their ability to use the Club platform to make a difference in their community and beyond
- · A great way for potential new members to see your club
- Augie's Quest provides a free peer-to-peer custom website for additional fundraising benefits

SET A GOAL AND PRINT A BAROMETER



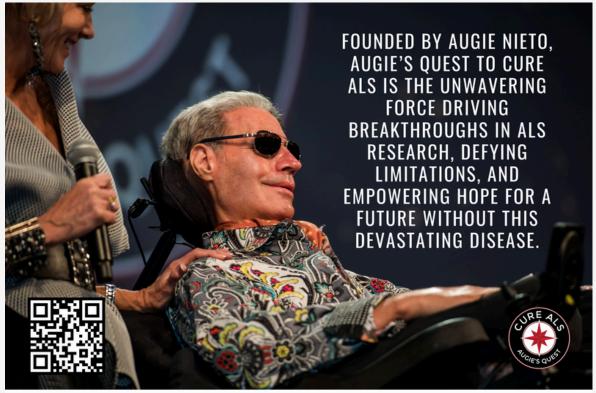


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PRINT INFO CARDS FOR YOUR CLASS

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THANK YOU FOR YOUR SUPPORT! | INCURABLE IS UNACCEPTABLE



AUGIE'S QUEST MISSION VIDEO



<u>Download the Augie's Quest Mission</u> <u>Video 5:13 (full version)</u>



<u>Download the Augie's Quest Mission Video</u> 3:07 (short version)

SOCIAL MEDIA ASSETS

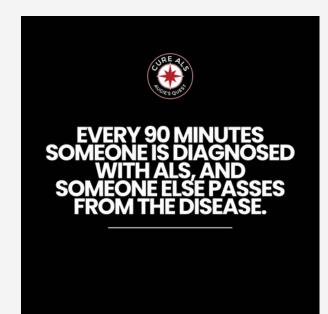
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THERE IS NO CURE FOR ALS. ALS IS ALWAYS FATAL.



ALS AFFECTS
PEOPLE OF ALL
RACES, AGES, AND
GENDERS.





CURRENTLY, THERE ARE NO EFFECTIVE CURES OR TREATMENTS TO STOP ALS DISEASE PROGRESSION.