

11th Annual National Small Business Federal Contracting Summit Southeast Conference

VIRTUAL SUMMIT | June 2 - 3, 2021

Featuring the U.S. Department of State

Presented by:
U.S. Women's Chamber of Commerce
The American Small Business Chamber of Commerce



NSBFCS SUMMIT SCHEDULE

Wednesday
June 2, 2021
Supplier Technical Training
Federal Agency & Large Prime
Opportunities Briefs
Virtual Reception

Thursday
June 3, 2021
U.S. Department of State Reverse
Industry Panels & Matchmaking

GET SOCIAL

Tag us in your event pictures and post on Social Media

Twitter Handles:
USWCC - @USWCC

ASBCC - @AmericanSBCC

Official Summit Hashtag - #NSBFCS



SPONSORS

Thank you for your support.

PLATINUM

IBEX
ManTech
Redwood Strategy Group

GOLD

Resigility, LLC
Skyepoint Decisions

BRONZE

ATI, Inc.
Dana Enterprises
Gordavi, LLC
Love Them and Lead Them, LLC
Securio Federal Services
Trewon Technologies, LLC



NSBFCS SUMMIT SCHEDULE

Wednesday
June 2, 2021

Supplier Technical Training
Federal Agency & Large Prime Opportunities Briefs
Virtual Reception

- 9:30 a.m. **Chamber Welcome & Regulatory Update**
Margot Dorfman - CEO, U.S. Women's Chamber of Commerce
Charmagne Manning - President, U.S. Women's Chamber of Commerce
V.P. Gov't Affairs, American Small Business Chamber of Commerce
- 10:00 a.m. **Successful Contracting Overseas**
George Price - Director
Office of Small & Disadvantaged Business Utilization (OSDBU)
U.S. Department of State
- 10:45 a.m. **Federal Acquisition and Procurement Strategies**
Arleen Boyd-Alston - Procurement Center Representative
Office of Government Contracting, Area III, U.S. Small Business Administration
- 11:30 a.m. **NASA Opportunities Brief**
Robert Betts - Small Business Specialist, Langley Research Center, NASA
- 12:15 p.m. **Lunch**
- 1:00 p.m. **GSA Opportunities Briefing**
Chasity Ash - Procurement Analyst, General Services Administration
- 1:45 p.m. **ManTech International Opportunities Brief**
Scott Campbell - Project Manager, ManTech
Katie Sutton - Vice President, State and Transportation Division, ManTech
- 2:30 p.m. **DOD Panel Opportunities Briefing**
Wayne Hiatt, - USACE Charleston District
Commander Brent C. Paul - Naval Facilities Engineering Corp SE
Paul Ward - United States Special Operations Command (SOCOM)
- 3:30 p.m. **Virtual Reception**
Industries: Construction
IT/Technology - Hosted by Platinum Sponsor IBEX
Manufacturing
Services - Hosted by Platinum Sponsor IBEX
- 4:30 p.m. **Adjourn**



NSBFCS SUMMIT SCHEDULE

Thursday
June 3, 2021

U.S. Department of State Reverse Industry Panels
Virtual Matchmaking

- 9:00 a.m. **Opening Remarks**
Anna Urman - Senior Procurement Analyst , Office of Small Business Programs
U.S. Department of State
Mike Derrios - Senior Procurement Executive, U.S. Department of State
- 9:30 a.m. **Small Business Opportunities at the Department of State**
Moderator: **Mike Derrios** - Senior Procurement Executive, U.S. Department of State
Speakers: **Tricia Iveson** - WOSB – 10Novate
Carlos Rivera - SDVOSB - Vysnova Partners
Angela Prentice - 8(a) - A. Prentice Ray & Associates
Shaun Anderson - SDBOSV, 8a - Maasai Group
- 10:45 a.m. **Matchmaking Logistics**
Charmagne Manning - President & COO, U.S. Women's Chamber of Commerce
V.P. Gov't Affairs, American Small Business Chamber of Commerce
- 11:00 a.m. **Small Business challenges to understanding requirements and participating in competitive construction services overseas.**
Moderators: **Bob Powell** - Director, Facilities Design & Construction Div, AQM
David Vivian - Chief, Architectural-Engineering Branch, AQM
Speakers: **George Harris** - Reliance Construction
Shakil Qureshi - Futron Group
Tim Williams - Williams Building Company, Inc.
Peter Nganga - 360
- 12:20 p.m. **Matchmaking**
- 3:30 p.m. **Adjourn**

STOP THE LOSS OF SMALL BUSINESS FEDERAL SUPPLIERS

The use of "Best-In-Class" contracting vehicles under the guise of Category Management is driving small businesses out of the federal marketplace.

IMMEDIATE ACTION IS NEEDED

Between FY 2017 and FY 2020 America lost 24% of our small business federal suppliers

DOWNLOAD THE FULL REPORT: <https://www.uswcc.org/stop-the-loss/>

Matchmaking

Our thanks goes out to all of the staff from the government agencies, large prime contractors and resource providers for taking part in this summit and matchmaking sessions.

We hope you will thank them, too.

FEDERAL AGENCIES

- Federal Deposit Insurance Corporation (FDIC)
- General Services Administration (GSA)
- Millennium Challenge Corporation
- National Aeronautics and Space Administration (NASA) John F. Kennedy Space Center
- U.S. Army-U.S. Army Engineer, Charleston SC District, U.S. Army Engineer, Mobile District, U.S. Army-Special Operations Command (SOCOM)
- U.S. Department of Agriculture-Farm Production and Conservation
- U.S. Department of Commerce-National Oceanic and Atmospheric Administration, United States Patent and Trademark Office
- U.S. Department of Defense-Defense Health Agency, Defense Threat Reduction Agency (DTRA)
- U.S. Department of Education
- U.S. Department of Energy
- U.S. Department of Environmental Protection Agency (EPA)
- U.S. Department of Justice (DOJ)
- U.S. Department of Labor (DOL)
- U.S. Department of State-Business Operations Division (A/AQM/OPE/BOD), International Programs Division/Commerce Branch (A/OPE/AQM/IP/COM), Facilities Design & Construction Division (A/OPE/FCDC/AE), Worldwide Division/Information Management Branch – (A/OPE/AQM/WWD/IM), International Programs Division(A/OPE/AQM/IP/(TCA), Security Contracts Division/Security Branch

(A/OPE/AQM/DSCD/SB), OSDBU

- U.S. Department of Transportation-Federal Aviation Administration (FAA)
- U.S. Department of Veteran Affairs-National Cemetery Administration, NCO 7 Contracting
- U.S. Navy-Naval Facilities Engineering Command SE (NAVFAC)
- U.S. Securities and Exchange Commission

PRIME CONTRACTORS

- Aptima
- BAE Systems
- B.L. Harbert International
- Caddell
- Caliburn International
- CGI Federal
- Dewberry Engineers
- GE Renewable Energy
- Jacobs
- Leidos
- Lockheed Martin Corporation
- Nobis
- ManTech
- SAIC
- Savannah River Nuclear Solutions
- Tetra Tech
- The Boeing Company
- Tremco, Inc.
- TriWest Healthcare Alliance
- Verizon

Biographies

Shaun Anderson President & CEO The MAASAI Group

The President/CEO of The MAASAI Group, Shaun Anderson, is a Retired Marine/Former Program Manager with the Department of Defense and the Department of State. The

MAASAI Group specializes in IT, Physical Security, and staffing services for federal and commercial clients.

As an Infantry Staff Non-Commissioned Officer and a Marine Security Guard Detachment Commander for the United States Embassies in Madrid, Spain, and Harare, Zimbabwe, Mr. Anderson conducted numerous security operations to protect the embassies

themselves, all classified material and its personnel. Mr. Anderson wrote, provided close proximity protection, and executed security plans for two United States Presidents, two United States Secretaries of State, and three United States Ambassadors in three foreign countries.

As the Squadron Gunnery Sergeant for the United States Presidential Helicopter Squadron, Mr. Anderson

was entrusted with overseeing and supervising all squadron Marines who executed all security plans for Presidential missions.

Chasity Ash

Zone 1 Supervisor, Regional Office, OSDDBU General Service Administration

Chasity Ash is the Zone 1 Supervisory for the Regional Office of Small & Disadvantaged Business Utilization for GSA. Chasity acts as the Supervisor for GSA Regions 4, 5, & 7 with a team of 8 employees across the 20 states. Chasity serves as the liaison/advisor for the Regional Administrator, Regional Commissioners, and Acquisition Management Officials with regard to the Procurement Preference Program.

Prior to working for GSA, Chasity began her career with the federal government as a Contracting Specialist Intern with the Department of Defense. After 7 years as a Warranted Contracting Officer (Level 3 Certified), she took a 10-month developmental assignment with the Center for Disease Control and Prevention (CDC). She spent 3 years as the VA Southeast Region Small Business Manager before joining GSA in March 2014.

Robert Betts

Small Business Specialist NASA Langley Research Center

Mr. Robert O. Betts is the Small Business Specialist at the NASA Langley Research Center in Hampton, VA. As the Small Business Specialist, Mr. Betts plans, implements, monitors, and manages the NASA Langley Research Center Small Business Program and serves as the Center advisor on all small business matters. Mr. Betts is an Air Force veteran with over 36 years of combined military and civil service. Mr. Betts is a Level III certified Contracting professional and served

as a Contracting Officer for 20 years prior to his selection as the NASA Langley Small Business Specialist. Mr. Betts was the NASA Small Business Specialist of the Year for FY2018. Mr. Betts holds a Bachelor of Arts degree in Business Administration with a specialty in Management Information Systems from Saint Leo University.

Arleen L. Boyd-Alston

Procurement Center Representative (PCR) / Certificate of Competency Specialist & Coordinator (CMR) Small Business Administration Government Contracting Office, Area III

Arleen L. Boyd-Alston has over 38 years of combined government service as a federal civilian and as a member of the United States Navy. She is a retired Navy Chief Petty Officer and has served as a Warranted Contracting Officer with Naval Supply Systems Command, Fleet Logistics Center, Jacksonville, FL.

She holds a bachelor's degree in Workforce Education and Training Development from Southern Illinois University, and holds a Master of Business Administration from the University of Phoenix. Arleen is also Leadership Education and Development (LEAD) certified in Project Management Principles.

Arleen is presently a Procurement Center Representative (PCR). She reviews procurements for federal agencies throughout the southeast which include Naval Facilities Engineering Command Southeast (NAVFACSE), Jacksonville, FL (resident agency) U.S. Army Corps of Engineers (ACOE) Jacksonville, FL Naval Supply Systems Command Fleet Logistics Center (NAVSUP FLC) Jacksonville, FL, Air Armament Center (AAC) Eglin AFB, Naval Sea Systems Command (NAVSEA) Southeast Regional Maintenance Center (SERMC) Mayport, FL, and

the U.S. Property and Fiscal Office (USPFO-FL) St. Augustine, FL.

Commander Brent C. Paul

Operations Officer Naval Facilities Engineering Command Southeast

Commander Paul is a native of Florida and received a Bachelor of Science in Physics from Jacksonville University and a Bachelor of Science in Civil Engineering from Florida State University. He was commissioned in 1999, later earning his Masters of Engineering in Construction Management at the University of Florida.

Commander Paul's current duty station is at NAVFAC Southeast, Jacksonville, FL as the Operations Officer. Commander Paul is a qualified Seabee Combat Warfare Officer, Surface Warfare Officer, Acquisition Corps Member, DAWIA Con Level 3 and a registered Professional Engineer in the state of Florida. His awards include the Meritorious Service Medal, Joint Service Commendation Medal, Navy and Marine Corps Commendation Medal, Navy and Marine Corps Achievement Medal, and numerous unit, campaign, and expeditionary ribbons and medals.

Scott Campbell

Project Manager ManTech International

Scott Campbell is a Project Manager at ManTech International with over 11 years' experience supporting the Mine Resistant Ambush Protected (MRAP) vehicles used by our Soldiers, Sailors, Airmen, and Marines as well as dozens of our coalition forces. Scott's current projects include Foreign Military Sales (FMS) cases with the Egyptian Land Forces (ELF), Jordanian Armed Forces (JAF), United Arab Emirates Armed Forces and the Bangladesh Army. Prior to joining ManTech, Scott serviced 27

years in the United States Marine Corps retiring as a Chief Warrant Officer 4. While in the Marines Scott supported fixed and rotary winged maintenance and logistics operations, stateside, afloat and abroad. Scott's vision is to use the industrial and service capabilities already established here in the Charleston area to support his efforts to reset MRAP vehicles and equipment as part of current and future FMS cases.

Michael W. Derrios
Senior Procurement Executive,
Office of the Procurement
Executive
U.S. Department of State

Michael W. Derrios is a recognized leader in the field of government acquisition with more than 25 years of federal, military and private sector experience. He has been a member of the Senior Executive Service since 2015.

Mr. Derrios currently serves as the Senior Procurement Executive for the U.S. Department of State. In this capacity, he is responsible for planning, coordinating, directing, and evaluating all global procurement and contracting operations and activities within the Department of State as well as procurement grants and cooperative agreements, which constitute a broad and complex support mechanism for the Department and the Foreign Service. He provides department-wide leadership and serves as the principal expert advisor on formulating and developing acquisition policies and business processes for conducting procurement and contracting functions effectively and economically. The Department of State spends approximately \$9.5 billion each year to carry out its mission of representing America's foreign policy abroad and advancing the interests and security of the American people.

Prior to joining the State Department, Mr. Derrios served as the Senior Procurement Executive and Head of Contracting Activity for the United States Coast Guard (USCG).

Margot Dorfman
Chief Executive Officer
U.S. Women's Chamber of
Commerce

Margot Dorfman is the CEO of the U.S. Women's Chamber of Commerce®. She is a visionary leader who has dedicated herself to promoting the economic and leadership interest of women and small businesses. Her extensive background in business, business ownership, publishing, and nonprofit leadership has prepared Ms. Dorfman to set the vision for the U.S. Women's Chamber of Commerce and represent the interests of small business for the U.S. Women's Chamber of Commerce and The American Small Business Chamber of Commerce.

Ms. Dorfman has spent two decades lobbying congress on behalf of women and small businesses. She has met with congressional leaders, testified before congress on key issues impacting women and small businesses resulting in needed legislation to benefit women and the small business community.

Additionally, Dorfman has built respected relationships with federal Agency and Large Prime acquisition team members to advance access to contracts for small businesses.

Dorfman founded Arizona Women's News, Hispana News, and the Greater Phoenix Chamber Business Connection. She holds a Master's of Education from Lesley University and a B.S. in Education from Northeastern University. Additionally, her experience includes over ten years in executive positions with General Mills and other Fortune 500 firms.

Renee Mills Hill
Small Business Technical Liaison
U. S. Department of State

Ms. Renée Hill worked for two public sector IT industry leaders: IBM and Hewlett Packard Corp. for 21 years prior to joining the Federal Government in 2004 as a Contract Specialist with Diplomatic Security (DS) in the Contract Administration Procurement Branch (CAP). She joined the Office of Acquisitions Management (AQM), Information Systems Branch in 2006 to become a Senior Contracting Officer while serving as a key business advisor supporting several Bureaus in cradle to grave contracting. Ms Hill joined the Executive Office, Procurement Services Division, A/EX/PAS in January 2013, in a supervisory role as Branch Chief managing Pre-Award Acquisitions for both IRM, and the Executive Office while managing the Purchase Card Program for both A Bureau and Information Resource Management (IRM) Bureau.

In Nov. 2018, Renée re-joined the Office of Acquisition Management in the Business Operations Division A/OPE/AQM/BOD as a Small Business Technical Liaison, a new position at the Department of State. She works closely with the Office of Small & Disadvantaged Business Utilization (OSDBU), AQM's acquisition team, program officials, industry outreach and engagement events. Renée's originally from Greenville, NC and currently, resides in Montgomery County.

Tricia Iveson, PMP
Chief Executive Officer
10novate, Inc.

Tricia Iveson has actively pursued business at the U.S. Department of State since 2004 with companies such as SAIC, SI International, and Vistrionix. In 2014, she founded

10novate, a software engineering provider dedicated to delivering measurable performance, quality, and security improvements to government applications and business processes through agile development practices. 10novate won its first subcontract at DOS in 2015 and its first DOS prime contract in 2019. Since 2015, she has co-chaired the Professional Services Council's Vision market forecast team focused solely on the Department of State. For more than 10 years, she has taught "Industry's View of Government Acquisition" class at the Defense Acquisition University and shared insights into the industry bid process and mindset. She brings experience leading business development for very large, multi-million dollar "capture efforts" and has participated in other agency reverse industry days including, most recently, for the U.S. Food and Drug Administration.

Anthony Josey
Procurement Analyst,
Women-Owned Business and
Mentor-Protegee Programs
U.S. Department of State

James Josey joined the US Department of State in Washington, DC in February of 2015 as a Senior Procurement Analyst in the OSDDBU Office. He oversees the small business efforts of the Bureau of Overseas Operations, WOSB/EDWOSB Program, and the Mentor-Protégé Program for the Department of State. Prior to joining DoS, he served as a Small Business Specialist with the US Department of Health and Human Services OSDDBU Office. While there he impacted the agency in many ways. Most notably, he negotiated a 40% SB set aside of the HHS Program Support Center's \$750 million IDIQ. Small Businesses had only received \$23 million on the previous cycle. Prior to his tenure at HHS, Josey was

appointed Deputy for Small Business Programs, US Army Corps of Engineers-Charleston District. While there, the small business achievement peaked at 73%, and the District was recognized at the SAME Small Business Conference in 2012. He also served as a contracting specialist in the Charleston District.

Josey was once asked, "What drives your passion for small business?" He responded, for most people working with small businesses is just a job, an occupation. For me, it is a ministry, part of God's Great Commission. Many of these businesses employ people who are on the margins of our society.

Charmagne Manning
President, U.S. Women's
Chamber of Commerce
VP of Government Affairs,
American Small Business
Chamber of Commerce

Charmagne Manning is the President of the U.S. Women's Chamber of Commerce® (uswcc.org) and serves as the VP of Government Affairs for The American Small Business Chamber of Commerce. Charmagne brings more than 18 years of relevant experience to the table for any small business or entrepreneur. Ms. Manning's previous experience in developing and operating various service-related businesses in several markets – from construction management, hospitality, and personal care service, to governmental services and non-profits. Additionally, Ms. Manning enjoyed a lengthy career while serving in multiple positions within Local Government. With her wealth of entrepreneurial abilities coupled with her vast knowledge of the interworking of government, she is able to extend a steady and knowledgeable hand toward the advancement of small businesses. Her goal is simple – to empower small business leaders to start and

develop successful businesses while advancing related government policy.

Angela Prentice
President and Chief Executive
Officer A. Prentice Ray &
Associates, LLC (APRA)

Ms. Prentice is a seasoned business leader with a proven track record in increasing productivity and operating efficiencies. She is also a skilled facilitator who effectively manages cross-functional teams, leads IT and construction projects, develops partnerships, and implements innovative solutions.

Angela has a BA degree from Eckerd College, an MBA from Golden Gate University; and Project Management and Six Sigma Blackbelt certifications. She has successfully led organizations, has proven technical and organizational development skills and is known for her focus and investment in career development.

Angela is an alumna of the AT&T Executive Leadership Development Program, which she also led as a Director before starting APRA in 2005.

She is a strong contributor to her community and supports several charitable organizations. During this Pandemic, APRA routinely sends support to first responders.

George L. Price
Director of the Office of Small
Disadvantaged Business
Utilization U.S. Department of
State

George L. Price, a member of the Senior Executive Service, assumed his role in October of 2015. In this capacity, he advises the Department on all small business procurement issues and is responsible for promoting the use of Small Businesses within the Department of State to support the Department's mission of protecting U.S. interests

abroad and implementing foreign policy initiatives.

Mr. Price began Federal Service in 1992. Prior to the Department of State, he was the Deputy Associate Director for the U.S. Office of Personnel Management's (OPM) Training and Management Assistance Program. Before joining OPM, he served ten years as the Director of Outreach Communications for the U.S. General Services Administration's Federal Acquisition Service.

Mr. Price began his Federal career with the U.S. Small Business Administration (SBA). Over a ten-year span at SBA, he was a Business Opportunity Specialist within the 8(a) program, a Business Development Specialist, and lastly as the Director of the HubZone Program for the Eastern United States.

Shakil Qureshi **Chief Executive Officer** **Futron Incorporated**

Shakil Qureshi is the Chief Executive Officer of Futron Incorporated, a systems integration and construction company. Prior to starting Futron, Mr. Qureshi spent over 20 years in the telecommunications industry. For 10 years, he was Chief Engineer for Belden Wire and Cable, overseeing global engineering functions. He received four international patents for his contributions to cabling manufacturing processes. Mr. Qureshi has served on the EIA/TIA Fiber Optics Standards Committee and he joined AMP Incorporated in 1990 to help launch a new business venture of wire and cable manufacturing.

He received a Bachelor of Science Degree in Mechanical Engineering from Tri State University. He completed Executive Management Training Program at Tuck School of

Business at Dartmouth College. In addition to his active work leading Futron, Mr. Qureshi also participates in DoD Services Acquisition Seminars as an industry liaison and serves as a chair of the GSA Industry Advisory Committee.

Carlos G. Rivera **President and CEO** **Vysnova Partners, Inc.**

Mr. Carlos Rivera is the President & CEO of Vysnova Partners, a professional services firm. Mr. Rivera has over forty years of experience working in the health care sector supporting Federal Agency clients on a global basis. As a former military Healthcare Administrator, DOD Program Manager and Health Sector Chief Information Officer, Mr. Rivera has a strong background in Program Management of Public Health and Life Science programs, contracting, and evaluation of health sector projects. Mr. Rivera has participated in major project implementation activities for CDC, DOD, USAID, VA, World Bank, Foreign Governments/Military institutions, and private sector clients. Mr. Rivera has Program Management experience supporting Federal Government projects and initiatives in the US and Australia, Bangladesh, Brazil, Cambodia, Colombia, Costa Rica, Cuba, Egypt, Guatemala, Haiti, Honduras, India, Indonesia, Japan, Kenya, Laos, Malaysia, Mexico, Peru, Puerto Rico, Philippines, Senegal, Singapore, Tanzania, Thailand, UAE, and Vietnam.

Katie Sutton **Vice President, State and** **Transportation Division** **ManTech International** **Corporation**

Ms. Sutton is a strong business leader who brings twenty years of experience in client service and

market development for multiple civilian agencies. She leads technology, strategy and transformation initiatives for ManTech's Department of State and Transportation Division and has senior experience in contract and client management, staff development, business process optimization and organizational and project improvement projects.

Before joining ManTech in 2019, Ms. Sutton served as Vice President for Federal Civilian work at Buchanan and Edwards, Inc. She led business development, client management and program oversight for a portfolio of IT service contracts across the Department of State (DoS) including BE's OCONUS service delivery.

Prior to Buchanan and Edwards, Inc. Ms. Sutton was a leader at Booz Allen Hamilton for over 12 years supporting client and internal advisory and business coaching initiatives. Ms. Sutton has a M.A. from The George Washington University in International Relations and Affairs and a B.A. from Cornell College in International Relations, Politics and Spanish.

Anna Urman **Senior Procurement Analyst** **U.S. Department of State OSDDBU**

Anna Urman is a leading research analyst specializing in government procurement policy and market analysis. She supports the US Department of State OSDDBU in meeting and exceeding its small and set-aside business goals, assisting vendors, and ensuring regulatory compliance. Anna has successfully managed and contributed to custom research

efforts for Fortune 50 Corporations, small businesses, and federal agencies. The insight gained through Anna's research enabled her clients to anticipate and stay abreast of regulatory and legislative changes that would affect the government contractor community.

Anna has extensive primary research experience both qualitative - subject matter expert interviews, as well as quantitative surveys, statistical analysis.

Anna is the former Director of the Virginia Procurement Technical Assistance Center (Virginia PTAC), and the South Fairfax Small Business Development Center - both federal grant-sponsored programs of George Mason University.

Paul Ward
Deputy Director, Office of Small Business Programs
U.S. Special Operations Command

Mr. Paul Ward is a Small Business Professional with the Office of Small Business Programs for the United States Special Operations Command (USSOCOM) at MacDill AFB, FL. He assists small businesses in understanding and navigating the government procurement process, and reviews USSOCOM procurements to maximize opportunities for SBs and ensure compliance with small business regulations. He has served as a Small

Business Professional with USSOCOM since June 2016. Prior to USSOCOM he served as a Small Business Professional at the US Army Sustainment Command, Rock Island from June 2010-June 2016. Mr. Ward was the 2018 recipient of the Ms. Tracy L. Pinson Small Business Professional of the Year award, and the 2019 Defense Acquisition Workforce Achievement Award - Small Business Category. He obtained his undergraduate degree from National Louis University, and his MBA from St. Ambrose University.

Tim Williams
Owner and President
Williams Building Company, Inc

Tim's background is construction. Growing up in a construction family and having participated in the building of tower apartments, shopping centers, retail and commercial buildings, as well as historic preservation, Tim has an exceptional amount of experience and construction community contacts to resource and execute complex building projects. Tim attended St. Lawrence University with an Army ROTC scholarship and was graduated in 1989 with honors. He then served 4 years active duty overseas as a Regular Army officer. After completing active service, he attended law school and graduated in 1996. Tim was admitted into the New Hampshire Bar in the fall of 1996.

David W. Vivian
Chief, Architectural-Engineering Contracting Branch
U. S. Department of State

Dave Vivian (Viv) is a warranted Contracting Officer and Branch Chief for the Architectural and Engineering Contracting Branch within the Office of Acquisition Management; Facilities, Design and Construction Division. He is responsible for the acquisition of architectural, engineering, and construction services valued at an average of \$2 billion annually required to design, construct, and maintain the Department of State's facilities both domestic and overseas. Viv joined the Department of State in August 2000 after retiring from the US Air Force. Dave's 26-year career in the United States Air Force included 4 years as a jet engine mechanic and 22 years as an acquisition professional. For the last twenty-one years, Viv has provided acquisition support to the Bureau of Overseas Buildings Operations (OBO) to facilitate and acquire contract support and contractor involvement in the design, construction, maintenance, and renovation of Department of State diplomatic facilities worldwide. Dave's 43-year acquisition career has included an extensive range of acquisition challenges and management responsibilities.

Let the
U.S. Women's
Chamber of Commerce
support you with
ALL of your women-owned
certifications needs.

Learn More:
uswcc.org/certification

U.S. Women's Chamber of Commerce®
Certification Services Options

The U.S. Women's Chamber of Commerce is the leading gateway for women in business seeking access to federal markets.

USWCC provides TWO certification services options:

Service Option #1: Third-Party Certification Application and Exam Formal, Certification Application Submission and Examination Service

As an SBA authorized third-party certifier for the federal WOSB and EDWOSB set-aside programs, the **USWCC | Certification Examination Team** must follow strict federal guidelines for the intake and exam of your documents and application.

- When a firm makes an application for third-party examination, the USWCC | Certification Examination Team **cannot consult** with you regarding your firm's eligibility. We may **ONLY review the documents and application you submit** and render a decision regarding your firm's eligibility.

Service Option #2: USWCC | Certification Assist
Certification Assist is a Certification Application Preparation Service

If you are seeking a certification with a third-party certifier like the U.S. Women's Chamber of Commerce or direct with the SBA, the **USWCC | Certification Assist Team supports you before** you formally apply for certification. We help you to:

- Organize your documents and prepare the application.
- Troubleshoot potential issues with preparation and eligibility.
- Answer questions and concerns before you formally apply for certification.

Which is best for your firm?

GO STRAIGHT TO THE EXAM PROCESS?

OR, USE OUR PREPARATION SERVICE FIRST?

Get Started: <http://uswcc.org/certification>



IBEX
IT Business Experts

Knowledge Driven By Operational Success

IBEX IT Business Experts, an award-winning Woman-owned, Minority-owned, and 8(a) certified Training and Services small business specializing in the areas of IT Best Practices, Leadership, Cloud Computing, Project Management, and Cyber Security.

We are ready to optimize your performance.

IBEX ED offers an impressive array of training, assessment, and delivery solutions to help organizations enhance sustainability, increase value, and maximize profits.

As a licensed affiliate, we offer certified training for the most widely used Industry Standards and Frameworks, including ITIL®. All certified training courses are led by accredited, highly experienced instructors.

Contact us today for a free assessment of your training needs.

**Visit IBEXExperts.com
for our class schedule.**

- Training & Certification
- Instructor-led Training
- Virtual Online Classes
- Self-Paced E-learning
- Curriculum Development
- Instructional Design

✉ training@IBEXExperts.com

☎ (678) 752 - 7542

🌐 IBEXExperts.com

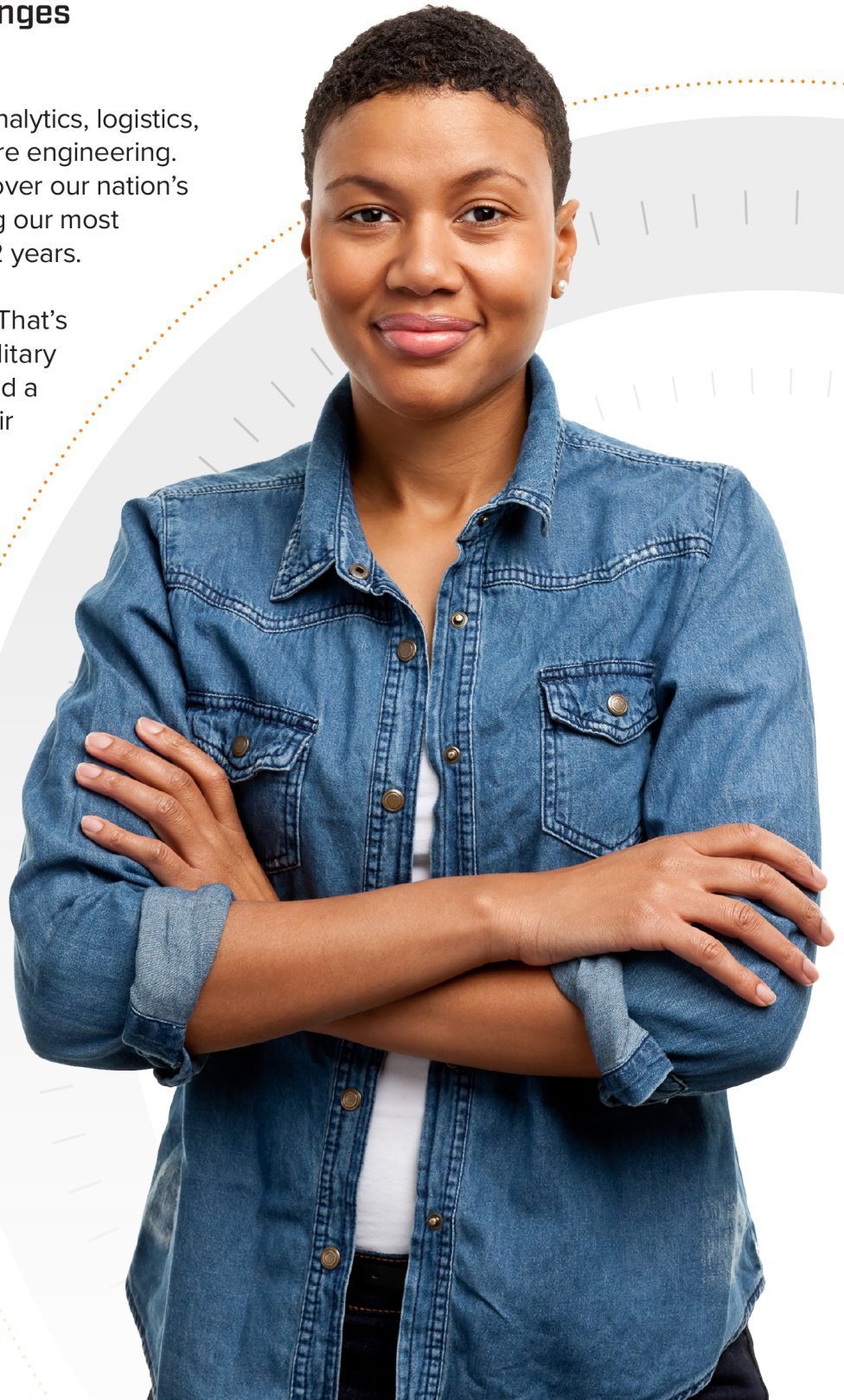


Born to handle the tough stuff.

**Overcoming complex challenges
for more than 52 years.**

From cyber to data collection and analytics, logistics, enterprise IT and systems to software engineering. ManTech has been standing guard over our nation's most critical systems and supporting our most important missions for more than 52 years.

Trusted. Proven. Precise. And fast. That's why more federal agencies and military leaders come to us when they need a trusted partner to help them get their toughest jobs done right.



Learn more at [ManTech.com](https://www.mantech.com)

ManTech[®]
Securing the Future



REDWOOD

•• STRATEGY GROUP ••

REDWOOD STRATEGY GROUP Inc. is a woman-owned, small business, minority-owned business specializing in taking the organization's vision, developing a strategic plan, and deliver innovative solutions to achieve value-add results. Our leaders have more than 17 years of experience managing and implementing transformative objectives across the DoD using business process re-engineering, in- depth understanding of financial management and financial operations, and leveraging state of the art technology to ensure success.



571.406.RWSG (7974)
www.redwoodsg.com

SERVICES WE OFFER:

PROGRAM MANAGEMENT

- Strategic Planning/Management

ERP SYSTEMS IMPLEMENTATION

- Business Process Re-Engineering
- Data Conversion
- Training
- Sustainment
- Cloud Migration

FINANCIAL MANAGEMENT

- PPBE
- Data Analytics

FINANCIAL OPERATIONS

- Accounting
- Reconciliation
- FIAR
- Audit Remediation

Our clients include:



We have implemented a variety of management programs, including support and training, for our clients.

For more detailed information, please email us

info@redwoodsg.com

NAICS:

- 541512 – Computer System Design Services
- 541511 – Custom Computer Programming Services
- 541611 – Administrative Management and General Management Consulting

DUNS: 080519681 CAGE: 7SKQ7



BUILDING RESILIENCE AND AGILITY

At Resigility, we are committed to helping government agencies, commercial healthcare businesses, and communities **TRANSFORM** to address their most critical problems, drive improvements in performance and put change into action.

WHAT WE DO

Digital Transformation
Strategy Development
Change Management
Customer Experience

Data & Information Services
Market Research



SKYEPOINT

DECISIONS

Mission-Focused Execution

The Team

ISO 27001:2013 security
ISO 9001:2015 quality
CMMI LVL 3 (SVCS) process

90% Cleared Professionals
300+ Total Cybersecurity or
IT Certifications
12+ Years of Strong Client Performance

25% Veteran Employees
80% Staff with 10+ years
relevant experience

50+ ITIL and Infrastructure Professionals

25+ Application Professionals

45+ Cybersecurity Professionals

The Difference

- Focused • **Mission-Focused, Committed, and Flexible Provider**
- Innovative • **Innovative Technology and Solution Leaders**
- Trusted • **Trusted Agile Service and Solution Provider**



Agency Anywhere®

Critical Infrastructure and Operations

SkyePoint provides Agency Anywhere® support to the Department of State.



- **Proof of concept of new technologies. We test-before-field through sophisticated labs**
- **Comprehensive network security, networking flexibility, and operational efficiency resulting in lower administrative overhead through software and policy defined networking**
- **Operational continuity and off-hours problem resolution utilizing knowledge-bases, subject matter experts, and remote support leveraging current capabilities**
- **Cloud migration of key enterprise systems from on-site environment**

Contact

Frank Sturek
Chief Development Officer frank.sturek@skypeoint.com

P: 703.298.8289

Dulles, Virginia

Trewon

technologies

Intelligence Behind Business

Contract Vehicles

- GSA IT 70
- GSA PSS
- DoN - SEAPORT NXG
- NAVWAR - IWPR OTA

NAICS Codes

541511, 541611, 511210,
518210, 541370, 541512,
541513, 541519, 541690,
541720, 611420, 611710

Clients

- DoS
- NSF
- DoN- NAVWAR
- USAID
- FDIC
- CBP
- CMS
- IHS
- DoD
- Doj
- TSA
- USAID

Contact

info@trewon.com
(703) 242-1378 x 0
800 Corporate Dr Suite 301
Stafford, VA 22554
www.trewon.com

Top Secret Clearance



Services and Solutions

Artificial Intelligence (AI) & Data Analytics	Cloud Computing	Cyber Security	Other IT Services	Other IT Services Continued
<ul style="list-style-type: none"> • Machine Learning • Deep Learning • Apache Hadoop • Apache Spark • Data Warehouse • Database Management 	<ul style="list-style-type: none"> • Amazon Web Service • Microsoft Azure • Government Cloud • Cloud Migration • Cloud Native Development 	<ul style="list-style-type: none"> • Security Compliance • RMF Framework • NIST and DISA Standards • Security Operations • Splunk SIEM Solutions • Application Security 	<ul style="list-style-type: none"> • Application Modernization • Application Development • Application Virtualization • Website Development • Data Governance • Federal Data Strategy 	<ul style="list-style-type: none"> • Robotic Process Automation (RPA) • Information Assurance • Helpdesk Support • Travel Management



AMPLIFYING PEOPLE MANAGEMENT THROUGH HEART-CENTERED PARTNERSHIP.

We actively listen and meet our clients where they are today towards a healthy culture and with scalable solutions for tomorrow.

Full Service HR, DE&I
Employee Engagement,
Training and more!

italt.com



A Secure Path Through an Evolving World.

www.securiofederal.com

Gordavi, LLC

Meeting your administrative and consult needs
Driving increased efficiency and profitability



- Minority owned
- Women owned
- Veteran operated

- *Review processes for efficiency
- *Train and mentor staff
- *Quality and Compliance audits
- *Project Management
- *Policy and Procedure development
- *Negotiation, procurement, and delivery services

Demetra@Gordavillc.com (423) 443-1996

National Small Business FEDERAL CONTRACTING SUMMIT

Virtual | Summer 2021

July 21 – 22, 2021



Presented by:
The American Small Business Chamber of Commerce
U.S. Women's Chamber of Commerce

Our summits include:

- Timely education and information on current trends, opportunities, and threats to small business contractors
- Technical Training
- Regulatory updates
- Access to federal agencies and prime contractors and the opportunity to meet one-on-one with
- Agency and Prime Acquisition Representatives

To learn more and register, go to:
USWCC.org or ASBCC.org



ati INC

www.atiinc.com

DUNS: 14-5072885 CAGE: 3TDA8 Certified: SB/MBE/DBE

Services

Architecture, Planning & Interior Design
Engineering Design and Analysis
Construction Services
Environmental Health & Safety Services
Remediation & Munitions Response Actions
Facilities Operations & Management
Program Management

GSA OASIS SB & 8(A) POOL 1



Since 1973, ATI's technical experts and managers have worked with government agencies and public/private institutions to solve critical problems. With projects completed throughout the United States and 160 countries, ATI has resources and capabilities atypical of a **small business**. Our 100+ architects, engineers, scientists, geologists, construction managers, and technicians stand ready to assist you with your next project. *Achieving Through Innovation*

Upcoming Meetings

Upcoming Meetings and Agency Outreach:

- **7/21/2021-7/22/21**
National Small Business
Federal Contracting Summit
Virtual Summer
- **10/19/2021-10/22/2021**
National Small Business Federal
Contracting Summit | Virtual Fall
Including the USWCC 20th
Anniversary Celebration

Check Out Our Online Meetings!

- Go to asbcc.org/meetings or uswcc.org/meetings.

Join ASBCC or USWCC to receive
weekly news and meeting updates via
email.

USWCC | WOSB & EDWOSB Certifications

**ED/WOSB Self Certification ended on
October 15, 2020.**

The U.S. Women's Chamber of Commerce is an Approved 3rd Party Certifier for the Women-Owned Small Business (WOSB/EDWOSB) Set-Aside Program. Secure your certification through the USWCC and just upload the certificate with proof of citizenship at <https://beta.certify.sba.gov/> to complete the new process.



USWCC also provides a unique "Certification Assist" program which will help businesses to prepare for the certification process. Our "Certification Assist" team will work with you to assure your firm is ready for the WOSB/EDWOSB certification process. <https://uswcc.org/cert-assist>

Go to <http://www.uswcc.org/certification> for details of how to get started with certification or how to leverage our USWCC | Certification Assist program.