



## ASHRAE

Kendra Braunwalder on behalf of Allison Wingard  
Sales Manager

Hyatt Regency Newport Beach

Prepared for: Jeff Conrad





Hello Jeff,

It was a pleasure speaking with you today! You've made a great choice considering Hyatt Regency Newport Beach as the potential host hotel for your **Chapter Regional Conference, August 22-24, 2021**. Please take a moment to review the following proposal, customized for your consideration.

Proposal is valid through **March 27, 2020**.

## THE PERFECT VENUE

- **OUTDOOR MEAL SPACE:** All of our meeting rooms have an outdoor area associated with it. This allows for attendees to get out of the meeting room during their breaks to refresh. You will feel at ease knowing your attendees won't wander, they will step just outside of your General Session.
- **AIRPORT LOCATION:** Hyatt Regency Newport Beach is located just 5 miles from John Wayne airport. This provides an easy and direct route to the hotel. You can be confident your attendees will be on time thus keeping the agenda on track.

I look forward to reviewing the details with you and potentially siting in a few weeks. In the meantime, should there be any questions, contact me directly at (949)729-6251 or at [kendra.braunwalder@hyatt.com](mailto:kendra.braunwalder@hyatt.com).

Kind regards,  
Kendra Braunwalder on behalf of Allison Wingard



## ABOUT THE HOTEL

### LOCATION

For those flying, The Hyatt Regency Newport beach is five miles from Orange County/John Wayne Airport. For those arriving driving, the hotel is just one and a half hours north of San Diego, and one hour south of Los Angeles.

### HOTEL ACTIVITIES

- Enjoy our 26 acres of pristine landscape:
- Three sparkling pools
- Back Bay Golf Course: par-3 executive golf course
- Two food and beverage outlets
- Games: Sand volleyball, life size chess, shuffle board, and horseshoes
- Stroll along the Newport Bay Ecological Reserve, or walk over the bridge to picturesque Balboa Island to browse European style boutiques and shops.

### AREA HIGHLIGHTS

- There's something for everyone to enjoy in our backyard:
- Beaches
- Shopping -Fashion Island, Balboa Island Shops, Lido Village, South Coast Plaza
- Back Bay aquatic sports
- Duffy boat rentals
- Golf
- Disneyland® Resort
- Catalina Island excursion



## GUEST ROOM BLOCK

Day	Date	Standard Room
Sunday	08/22/21	125
Monday	08/23/21	125



### \$149.00 STANDARD ROOM RATE SINGLE/DOUBLE

- No guest rooms are currently being held for this program

### GENERAL TERMS AND CONDITIONS

- Rate are net, in US Dollars, per room, per night.
- Rates do not include tax, currently 13%, and \$.56 CA Tourism Fee
- Check-in: from 4:00pm/Check-out: 12:00pm



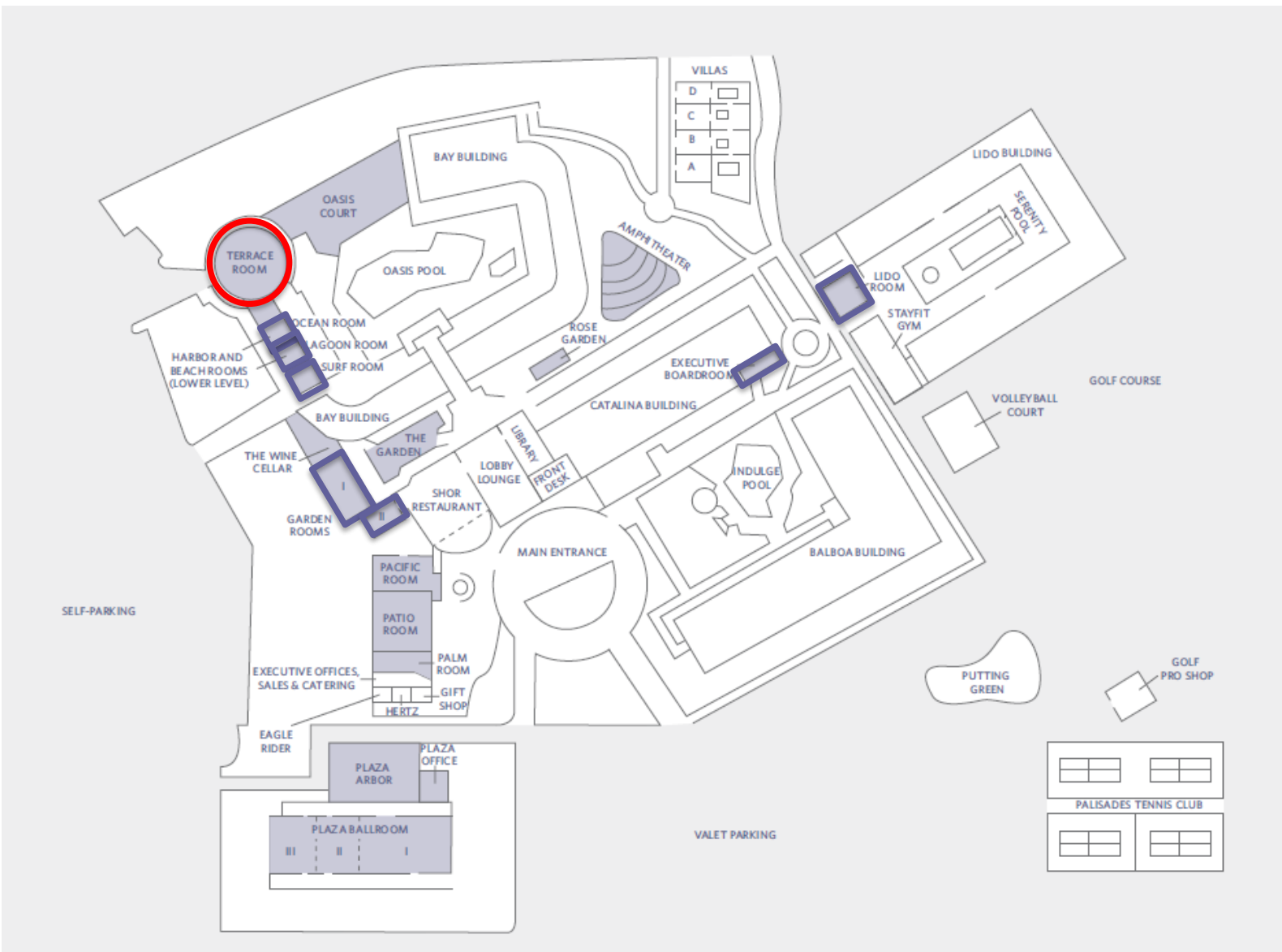
## PROPOSED SPACE

Event	Room	Set Up	Attendees	Square Footage
Meals	Terrace	Meals	140	3,192 sq. ft.
Breakout	Garden I	U-shape	30-40	2,070 sq. ft.
Breakout	Garden II	Classroom	15-20	1,380 sq. ft.
Breakout	Lido	Classroom	15-20	528 sq. ft.
Breakout	Executive Boardroom	Conference	12	400 sq. ft.
Breakout	Ocean	Classroom	15-20	528 sq. ft.
Breakout	Beach	Classroom	15-20	528sq. ft.
Breakout	Lagoon	Classroom	15-20	528 sq. ft.
Breakout	Harbor	Classroom	15-20	528 sq. ft.
Breakout	Surf	Classroom	15-20	528 sq. ft.



Breakouts

Meals





## CONCESSIONS

We are pleased to offer the following concessions based on 80% pick up of your contracted guest room block and a \$30,000 F&B min.

Item	Price	Units	Total Value
One (1) Premier Suite Upgrade at Group Rate	\$249.00	2 Nights	\$200.00
One (1) Executive Suite Upgrades at Group Rate	\$249.00	2 Nights	\$200.00
Waived Meeting Room Rental	\$31,300.00	Total	\$31,300.00
Reduced Resort Fee from \$30 to \$15	\$30.00	125 per day	\$3,750.00
Reduced Self Parking from \$30 to \$15	\$30.00	125 per day	\$3,750.00
Twenty Percent (20%) off AV	-	-	-
World of Hyatt Planner Points	-	-	-
		<b>Total Value</b>	<b>\$39,200.00</b>



## SEE WHAT OUR CLIENTS ARE SAYING ABOUT US

*"We loved our meeting room and the location of the room. It was nice to walk outside to get to the room and enjoy the courtyard area. The staff was very attentive to all of our needs during our stay. The menus were interesting and very tasty and kept our meeting attendees looking forward to the next meal and break. Everyone provided us with a delightful experience!"*

*"The team was so helpful and friendly! Everyone that stayed at the hotel stated that the staff at Hyatt Regency Newport Beach were awesome! I was very surprised at the quality of food served. I've had events at other hotels and I think this was the best (and most fresh) food I've had to date!"*

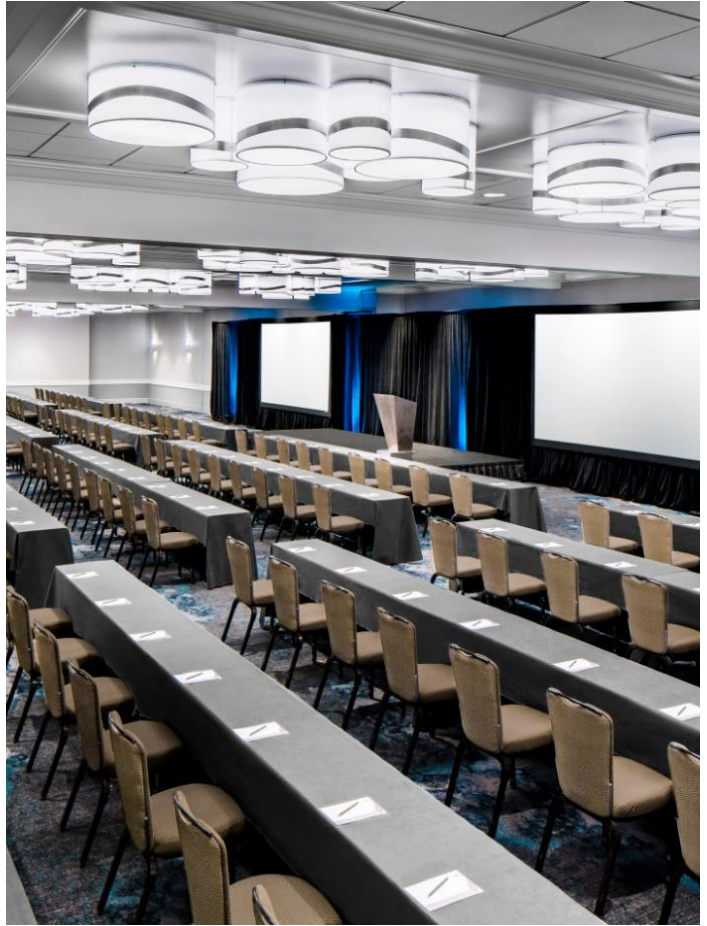
*"Great facilities (obviously) but your customer service was great! Kind and helpful staff, especially since this was for a work conference and our schedule didn't always line up with your typical check in/out times, yet everyone was helpful with the process and ease for us to get settled/check out while staying within our schedule"*

*"The banquets team was top notch! They were very accommodating to all of our last minute request and remained calm and friendly at all times! I cannot thank them enough for making this event a very memorable one and for this reason alone I would choose Hyatt NB over any other hotel."*

*"The event was great. Our Event Planning Manager did a fabulous job and stayed informed with me and what our needs were. I cannot think of anything that could be improved at the moment. Presentation of food was great. The staff was very helpful and observant- offering refills on drinks or getting drinks for guests. Very professional"*

*"Accommodations were nice and grounds well maintained. The conference I attended had a nice layout for accessibility and networking. A number of nice restaurants are within walking distance"*







**HYATT**  
REGENCY®  
NEWPORT BEACH

THANK YOU

**KENDRA BRAUNWALDER ON BEHALF OF ALLISON WINGARD**

*Sales Manager*

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