

American Institute of Building Design

STATEMENT OF ACTIVITY

July - October, 2020

	TOTAL		
	JUL - OCT, 2020	JUL - OCT, 2019 (PY)	% CHANGE
Revenue			
Award Program Revenue	21,720.00	22,129.00	-1.85 %
Certification Revenue	25,171.35	13,733.50	83.28 %
Conference Revenue	8,255.00	38,190.00	-78.38 %
Membership Revenue	62,528.00	58,777.40	6.38 %
Miscellaneous Revenue	29,910.78	4,321.23	592.18 %
Total Revenue	\$147,585.13	\$137,151.13	7.61 %
GROSS PROFIT	\$147,585.13	\$137,151.13	7.61 %
Expenditures			
Administration Expenditures	79,329.99	73,570.43	7.83 %
Awards Program Expenditures	9,612.72	10,624.44	-9.52 %
Board of Directors Expenditures	236.60	7,731.55	-96.94 %
Certification Expenditures	12,884.62	11,382.71	13.19 %
Conferences Expenditures	2,945.18	8,820.78	-66.61 %
General Office Expenditures	11,807.46	14,741.74	-19.90 %
Marketing Expenditures	698.73	2,378.54	-70.62 %
Professional Services	90.00	2,000.00	-95.50 %
Total Expenditures	\$117,605.30	\$131,250.19	-10.40 %
NET OPERATING REVENUE	\$29,979.83	\$5,900.94	408.05 %
Other Revenue			
Interest Revenue	33.61	52.73	-36.26 %
Total Other Revenue	\$33.61	\$52.73	-36.26 %
Other Expenditures			
Committee Expenditures	471.43	1,474.24	-68.02 %
Miscellaneous Expenditures	2,034.03	5,264.65	-61.36 %
Reconciliation Discrepancies	7.00	1,330.80	-99.47 %
Total Other Expenditures	\$2,512.46	\$8,069.69	-68.87 %
NET OTHER REVENUE	\$ -2,478.85	\$ -8,016.96	69.08 %
NET REVENUE	\$27,500.98	\$ -2,116.02	1,399.66 %