

National Small Business Federal Contracting Summit

October 11 - 12, 2022

Presented by:



American Small Business
Chamber of Commerce



U.S. Women's Chamber
of Commerce

NSBFCS SUMMIT SCHEDULE

Tuesday
October 11, 2022

Hill Day | Advocacy in Action

Wednesday
October 12, 2022

Federal Agency & Large Prime
Opportunities Briefs
Supplier Technical Training
SBAGC Award Presentations

Thursday
October 13, 2022

White House Complex Tour

GET SOCIAL

Tag us in your event pictures and post on Social Media

Twitter Handles:

USWCC - @USWCC

ASBCC - @AmericanSBCC

Official Summit Hashtag - #NSBFCS



SPONSORS

Thank you for your support.

PLATINUM

BAE Systems
Core Green Technologies
L3Harris Technologies, Inc.

GOLD

AC Language School
INCATech, LLC
Metro Office
SpendLogic

SILVER

Kane Communications Group
Xcellent Technology Solutions

BRONZE

Acro Systems Inc
HUBFirst, LLC



NSBFCS SUMMIT SCHEDULE

Tuesday
October 11, 2022

Hill Day | Advocacy in Action

- 10:00 a.m. **ASBCC Economic Priorities & Accountability through Advocacy**
Charmagne Manning - V.P. Gov't Affairs, American Small Business Chamber of Commerce; President, U.S. Women's Chamber of Commerce
- 10:30 a.m. **Representative Kathleen Rice | Priorities and Q & A**
Liz Amster - Chief of Staff
U.S. Representative Kathleen Rice (NY-4th Congressional District)
- 11:00 a.m. **The Importance of Advocacy | A Small Business Prospective**
Tom Coleman, COO, RiverNorth
- 11:30 a.m. **Adjourn | Individual Meetings**
-

NSBFCS SUMMIT SCHEDULE

Wednesday
March 3, 2021

Federal Agency & Large Prime Opportunities Briefs
Supplier Technical Training
SBAGC Award Presentations

- 7:45 a.m. **Registration & Morning Networking**
Kimberly D. Buehler, Director, Office of Small Business Programs
U.S. Department of the Army
- 8:00 a.m. **Chamber Welcome, Logistical Review & Introduction of the Small Business Alliance of Government Contractors (SBAGC)**
Charmagne Manning, VP of Gov't Affairs, The American Small Business Chamber of Commerce; President, U.S. Small Business Chamber of Commerce
- 8:15 a.m. **Small Business Federal Sub-Contracting with L3 Harris Technologies**
Maureen Bryant, Manager, Center of Excellence, Supplier Diversity-Small Business, Space & Airborne Systems / L3Harris Technologies
- 9:00 a.m. **U.S. Department of Education Agency Brief**
Calvin Mitchell, Director, OSDBU
- 9:45 a.m. **Excellence in Contracting | SBAGC 2022 Contractor Awards**
Charmagne Manning, VP of Gov't Affairs, The American Small Business Chamber of Commerce; President, U.S. Small Business Chamber of Commerce



- 10:00 a.m. **Sponsor Networking and Morning Break**
- 10:15 a.m. **Maintaining Government Contracting Requirements through Practical Solutions**
Susan Thibodeaux, CFCM, NCMA Fellow, Acuity International
- 11:15 a.m. **Hill Day In Review**
Charmagne Manning, Charmagne Manning, VP of Gov't Affairs, The American Small Business Chamber of Commerce; President, U.S. Small Business Chamber of Commerce
- 11:30 a.m. **Getting to know Washington Metropolitan Area Transit Authority**
Bryan Gleason, Manager, Small Business Programs Office (SBPO)
- 12:00 p.m. **Lunch Break**
- 1:00 p.m. **Matchmaking**
- 4:00 p.m. **Adjourn**

U.S. Women's Chamber of Commerce®

Certification Services Options

The U.S. Women's Chamber of Commerce is the leading gateway for women in business seeking access to federal markets.

USWCC provides TWO certification services options:

Service Option #1: **Third-Party Certification Application and Exam Formal, Certification Application Submission and Examination Service**

As an SBA authorized third-party certifier for the federal WOSB and EDWOSB set-aside programs, the **USWCC | Certification Examination Team** must follow strict federal guidelines for the intake and exam of your documents and application.

- When a firm makes an application for third-party examination, the USWCC | Certification Examination Team cannot consult with you regarding your firm's eligibility. We may **ONLY review the documents and application you submit and render a decision regarding your firm's eligibility.**

Service Option #2: **USWCC | Certification Assist**

Certification Assist is a Certification Application Preparation Service

If you are seeking a certification with a third-party certifier like the U.S. Women's Chamber of Commerce or direct with the SBA, the **USWCC | Certification Assist Team supports you before** you formally apply for certification. We help you to:

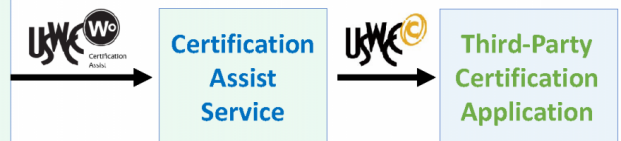
- Organize your documents and prepare the application.
- Troubleshoot potential issues with preparation and eligibility.
- Answer questions and concerns before you formally apply for certification.

Which is best for your firm?

GO STRAIGHT TO THE EXAM PROCESS?



OR, USE OUR PREPARATION SERVICE FIRST?



Get Started:
<http://uswcc.org/certification>

 U.S. Women's Chamber of Commerce

Let the U.S. Women's Chamber of Commerce support you with ALL of your women-owned certifications needs.

Learn More: <http://uswcc.org/certification>

Matchmaking

Our thanks goes out to all of the staff from the government agencies, large prime contractors and resource providers for taking part in this summit and matchmaking sessions.

We hope you will thank them, too.

FEDERAL AGENCIES

- Federal Aviation Administration
- General Services Administration
- Millennium Challenge Corporation (MMC)
- National Aeronautics and Space Administration (NASA):
Goddard Space Flight Center
- U.S. Department of Agriculture:
Departmental Administration/Procurement Operations Division,
Agricultural Research Service,
Farm Production and Conservation
- U.S. Department of the Air Force: 316th WING, OSDDBU
- U.S. Department of Defense:
Defense Intelligence Agency (DIA), Defense Logistics Agency, Defense Threat Reduction Agency (DTRA)
- U.S. Department of Education
- U.S. Department of Environmental Protection (EPA)
- U.S. Department of Health & Human Services (HHS)
- U.S. Department of Housing and Urban Development
- U.S. Department of Interior:
Bureau of Safety and Environmental Enforcement
- U.S. Department of Labor
- U.S. Department of State
- U.S. Department of Transportation
- U.S. Department of Veterans Affairs: Office of Construction & Facilities Management
- AECOM
- APTIMA
- BAE Systems
- Caddell
- CGI Federal
- Chemonics
- Geotab
- LHarris Technologies
- Leidos Inc
- Leo A Daly
- NTT DATA Services
- Palladium
- Siemens
- TriWest Healthcare Alliance
- Washington Metropolitan Area Transit Authority
- Westat

PRIME CONTRACTORS

- Abt Associates Inc.
- Acuity, Inc.

Biographies

Liz Amster

Chief of Staff

U.S. Representative Kathleen Rice

Liz Amster serves as the D.C. Chief of Staff to U.S. Rep. Kathleen Rice (D-Garden City) and has worked in multiple roles for the Congresswoman. She was a Field Organizer in the City of Long Beach during Miss Rice's first congressional campaign in 2014. Prior to working in politics and government, Ms. Amster was a bridal registry consultant at Macy's. Ms. Amster is a native Long Islander and graduated from Hamilton College in Clinton, NY..

Maureen Bryant

Supplier Diversity Manager

L3Harris Technologies, Inc.

Ms. Bryant currently serves as Supplier Diversity Manager for the Space and Airborne Segment under the Center of Excellence within L3Harris. In this position, Ms. Bryant promotes the Small Business Program objectives at all levels of activity within L3Harris Space and Airborne and the Small Business Community. Ms. Bryant identifies strategic initiatives to assist L3Harris Space and Airborne achieve its supplier diversity goals and objectives to maximize the corporation's utilization of small businesses through subcontracting and

partnering initiatives. Ms. Bryant is responsible for 15 locations under the Space and Airborne Segment and 11 SBLO's. Ms. Bryant possesses 25+ years of professional experience with L3Harris and is widely recognized for her innovation and leadership. Her professional memberships include: Alliance of Supplier Diversity Professionals (ASDP), Institute of Supply Chain Management, Florida Minority Supplier Diversity Council and previous Brevard Small Business Assistance Council board member.

Tom Coleman
**Chief Operations Officer &
General Counsel**
RiverNorth, Inc.

Tom Coleman is the Chief Operations Officer & General Counsel for RiverNorth, Inc. In his role, he is responsible for delivery assurance for RiverNorth's government clients, including the U.S. Department of Agriculture and the Department of the Treasury. Tom provides leadership for both RiverNorth's business and contracting strategy, which includes engaging with multiple professional associations for government contractors on behalf of RiverNorth. Before joining the private sector, Tom held a variety of leadership and policy roles for the U.S. Department of the Treasury, the most recent of which being the Chief Financial Officer and head-of-agency for the Federal Financing Bank.

Tom is a federal policy, government assistance program, and public procurement expert who writes and speaks on emerging topics surrounding federal contracting, policy, and technology modernization. He started his career as a Contract Specialist, before serving as the Deputy Director of Treasury's Office of Financial Agents which provided the financial execution capabilities for the Troubled Asset Relief Program (TARP). Tom received a BA from American University and a Juris Doctorate from the George Mason School of Law where he specialized in topics including public policy and administrative law.

Bryan C. Gleason
Sr. Small Business Auditor
**Washington Metropolitan Area
Transit Authority's (WMATA)**

Bryan C. Gleason, a New Orleans native, began his work in the Supplier Diversity in April 2008 with the Metropolitan Government of Nashville & Davidson County. Bryan joined the Washington Metropolitan Area Transit Authority's (WMATA) in the Small Business Programs Office (SBPO) in November 2020 in the roll as a Sr. Small Business Auditor, then promoted to the role of manager. Bryan's responsibilities consist of but not limited to analyzing and monitoring department goals, devise methods and procedures to increase compliance, and active participation by Small, Local, and Minority businesses.

Because of the diversity of experiences Bryan brings from his time in these various business industries, he is equipped with great attention to detail and a strong understanding of financial and contract management having done contract reviews and contract modifications for multimillion-dollar contracts and ensured project compliance with existing contractual and federal regulations. Over his over 15 - year tenure in the supplier diversity arena, Bryan has developed a great appreciation, dedication, and passion for the development and promotion of SMWDBE/ACDBE businesses by helping to remove the barriers of equality, diversity, and intentional inclusion.

Charmagne Manning
**President; U.S. Women's
Chamber of Commerce VP**
**Government Affairs; The
American Small Business
Chamber of Commerce**
Charmagne Manning is the
President of the U.S. Women's

Chamber of Commerce® (uswcc.org) and VP of Gov't Affairs at The American Small Business Chamber of Commerce (ASBCC). Charmagne brings more than 20 years of relevant experience to the table for any small business or entrepreneur. Ms. Manning's previous experience in developing and operating various service-related businesses in several markets – from construction management, hospitality, and personal care service, to governmental services, and non-profits. Additionally, Ms. Manning enjoyed a lengthy career while serving in multiple positions within Local Government. With her wealth of entrepreneurial abilities coupled with her vast knowledge of the interworking of government, she is able to extend a steady and knowledgeable hand toward the advancement of small businesses. Her goal is simple – to empower small business leaders to start and develop successful businesses while advancing related government policy.

Calvin J. Mitchell Jr.
**Director, Office of Small and
Disadvantaged Business
Utilization (OSDBU)**
U.S. Department of Education
In 2020, Calvin J. Mitchell, Jr. joined the U.S. Department of Education (ED) leadership team as the Director of the Office of Small and Disadvantaged Business Utilization (OSDBU). As Director, Mr. Mitchell is responsible for implementing policies and initiatives throughout the Department to ensure that all socioeconomic categories of small business are afforded opportunities to compete for contracts. Prior to joining the Department, Mitchell served as

the Branch Chief of the Accounts Management Division at the General Services Administration. Mitchell led the organization toward meeting Government-wide strategic goals to support all 24 CFO Act agency vision, mission, and strategic goals. Separately, Mr. Mitchell served as a Congressional Fellow for the U.S. House of Representatives Homeland Security Committee. In this position, he served as the Principal Procurement Advisor to Committee leadership and provided guidance and oversight to Members and Committee staff on procurement, small business programs, and related acquisition issues within the Department of Homeland Security. Mr. Mitchell

has also held leadership positions at the U.S Army Corps of Engineers.

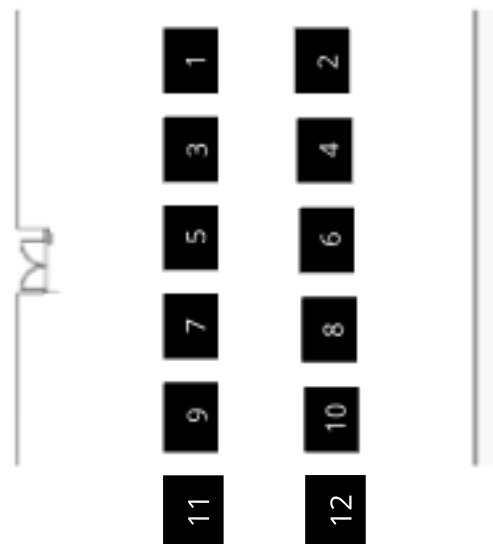
Susan B. Thibodeaux, CFCM, NCMA Fellow
Small Business Liaison Officer
Acuity International

Susan Thibodeaux is Acuity International’s Small Business Liaison Officer. An experienced leader, prior to joining Acuity her career included Vice President of a successful small business and Sr Director of Operations for a large federal contractor and has more than 30 years’ history working in the Defense and Space industry. She progressed through a broad span of both operations and the

acquisition career field including a portfolio of CONUS and OCONUS BOS contracts, contracts management, pricing, proposals, subcontracting and supply chain.

All along the way, however, Mrs. Thibodeaux remained passionate about the role small business plays in Government contracting, supporting prime contractors and our economy. In 2009 Mrs. Thibodeaux was awarded the South Florida District and the State of Florida Minority Small Business Champion of the Year Award from the SBA. Susan earned her MBA from Webster University and her undergraduate degree from the University of Alabama.

Matchmaking Table Map



AGENCIES

- 1) Millennium Challenge Corporation
- 2) Defense Threat Reduction Agency
- 3) U.S. Department of Education
- 4) U.S. Department of Housing and Urban Development
- 5) U.S. Department of Transportation
- 6) U.S. Department of Veterans Affairs

LARGE PRIMES

- 7) Acuity, Inc
- 8) Aptima
- 9) Chemonics
- 10) L3 Harris Technologies
- 11) Palladium
- 12) Washington Metropolitan Area Transit Authority
- 13) Westat



**Small Business Alliance of
Government Contractors**

The Leading Independent Force Advancing America's Small Business Government Suppliers

The Small Business Alliance of Government Contractors™ – a joint council of The American Small Business Chamber of Commerce® and the U.S. Women's Chamber of Commerce® – is the strong, independent force working to open the doors to small business contracts and assure government accountability for small business suppliers.

Alliance Members give voice to the hundreds of thousands of America's small business suppliers – inclusive of all socio-economic categories. SBAGC works every day breaking down barriers to opportunity, making connections, providing access to news and resources, holding government leaders accountable and advocating for the advancement of America's small business suppliers

SBAGC Council Members are comprised of Supplier Level Members of The American Small Business Chamber of Commerce and the U.S. Women's Chamber of Commerce.

Join today - <https://www.sbagc.org/membership>

SupplierPLACE

**On-Demand Resources for
Small Business Government suppliers**

SupplierPLACE is a dedicated small business supplier community that provides exclusive on-demand education, resources, and content for Members of the Small Business Alliance of Government Contractors.

To access SupplierPLACE, join one of our Alliance Partners as Supplier Level Members: The American Small Business Chamber (asbcc.org) or the U.S. Women's Chamber of Commerce (uswcc.org).

Inform – Connect – Advocate – Position – Empower – Propel





NO CHALLENGE TOO BIG. NO PROBLEM TOO COMPLEX.

THIS IS WHAT INSPIRES US.

At BAE Systems, we recognize the role small businesses play in creating new and innovative products and services, from advanced electronic systems to intelligence analysis and cyber operations, from combat vehicles and weapons to the maintenance and modernization of ships, aircraft and critical infrastructure. Knowing that our work and yours makes a difference inspires us. That's BAE Systems. That's Inspired Work.

Learn more at: BAESYSTEMS.COM/SUPPLIERDIVERSITY



BAE SYSTEMS

INSPIRED WORK



ADVANCED TECHNOLOGY FOR THE WARFIGHTER.

We are committed to diversity in every aspect of our business and continually invest in supplier diversity initiatives that have resulted in enduring relationships. We understand the important role of Small Business in supporting the warfighter.

L3HARRIS.COM

USE OF U.S. DOD VISUAL INFORMATION DOES NOT IMPLY OR CONSTITUTE DOD ENDORSEMENT.



L3HARRIS™
FAST. FORWARD.

INTEGRATED COMMUNITY SOLUTIONS

SUSTAINABILITY

ABOUT US

CORE is focused on sustainable solutions that create healthier environments using cost effective green technology.

HEALTHIER ENVIRONMENTS



SUSTAINABLE COST-EFFECTIVE SOLUTIONS

WE OFFER:



THE GREEN HIGHWAY FOUNDATION

A percentage of CORE profits support TGHF, a 501(c)3 focused on incubating Clean Energy Technology, providing low income households with healthier living environments, and creating Micro-Factories in Disadvantaged Communities across the US. In partnership with CHERP (www.cherplgp.org), TGHF will help address some of our countries top priorities...

- **carbon mitigation**
- **job creation/training**

Through a licensing agreement with idealPV, we will be producing patented ZERO HOT SPOT technology. Each micro-factory will offset 26,700 TOTAL MT of Carbon per year.

763 Direct/Indirect Jobs created in Phase 1 of each factory. Partnering with multiple entities to provide training and jobs to those with barriers to entry in the workforce.

- **economic stimulus**
- **environmental justice**

Expanding City & State Income \$6M+ DPI for LMI Households \$20M+ Added to local retail economy \$\$\$/year additional sales tax revenue Local Economic Growth

6,000 Solar PV systems will be installed on LMI households stimulating the local economy with energy savings.

"WE ARE CREATING A REPLICABLE, NON-PROFIT, SOLAR PANEL ASSEMBLY FACTORY THAT IS UNITING PHYSICISTS, ECONOMISTS, CITY HALL, LOCAL BUSINESSES, AND HUNDREDS OF LOCAL VOLUNTEERS, TO BRING BACK MIDDLE-CLASS MANUFACTURING JOBS AND CUT GREEN-HOUSE GASSES ON A MASSIVE SCALE."

- DEVON HARTMAN
PRESIDENT AND CEO OF CHERP INC.



CHERP SOLAR WORKS IS A PROJECT OF CHERP INC.,
A 501(C)(3) NON-PROFIT, PUBLIC CHARITY



CONSULTING

We evaluate every endeavor to provide cost-effective solutions for the betterment of the people, environment, and community.

Healthier Environments = Healthier People = More Productivity & Happier Lives!



SUSTAINABLE ENERGY SOLUTIONS

We source and distribute products and services that reduce our carbon footprint (Solar Panels, Clean Air Tech, etc) with long lasting benefits including EV Chargers and monitoring software to reduce Range Anxiety®, the leading cause of NOT switching to electric.

CORE is also currently working with a prototyped and patented clean, energy efficient 3DIC Semiconductor manufacturing technology yielding a 40% reduction in chip process costs, more layers of functionality on further miniaturization, and more sustainable than any other manufacturing process.



HEALTHIER ENVIRONMENTS

Core launched their Healthier Environments division in 2020. We have a whole building/home approach to reduce pathogens, allergens, VOC's, and odors for overall respiratory health. Whole Building & Home Clean Air Technology, SAFE & UV-Free Antimicrobial LED Lights, Surface Coatings that provide 24/7 CHEMICAL-FREE cleaning, and systems to purify water.

Our wearable personal air purifiers take staying healthy to a whole new level. Not only do they work against pathogens and allergens (dust, dander, pollen, etc), they use negative ion technology proven to improve mood, increase energy, and help with memory retention.



hello@core.green
678.447.8273



www.core.green
www.thegreenhighway.org

High quality education affordable and accessible to all



ESL PK-12
14,720 SKILLS

CONTINUING EDUCATION
10,000 + COURSES

ACGL E-LIBRARY
30,000 + E-BOOKS

ONLINE EDUCATION

- Students can begin classes the same day they enroll. AC Language School uses innovative instructional technology like interactive lessons and adaptive exercises to connect learners and educators, improve retention, and accelerate learning time. Our comprehensive digital learning platform meets students where they are and supports them along the way to target proficiency. AC Language School connects, extends, and expands the learning experience with interactive content and tools that meet learners where they are.
- Our e-library grants readers access to over 3000 fiction and nonfiction ebooks designed to provide an interdisciplinary foundation for lessons and exercises and encourage extracurricular reading. It also includes supplemental resources such as video, audio, and an interactive dictionary tool to suit various learning styles and improve vocabulary. AC Language School is committed to diversity and inclusion in ESL PK-12 and instructional method, which is why we provide accessible resources such as books and lessons for students with impaired vision.

- AC Language School Continuing Education programs are based in the United States of America, serves students throughout the Americas, Europe, Africa, and Asia. International students with certifications from AC Language School are highly sought-after by employers. AC Language School courses will give you the qualifications you need to be successful.





100% Woman-Owned Small Business
SBA Certified SDB | DBE Certified | Certificate to Field (CtF)

INNOVATIVE SOLUTIONS FOR CRITICAL MISSIONS

GEOSPATIAL SERVICES & SOLUTIONS

- Data Lifecycle Management
- Enterprise Engineering
- App Development
- Spatial Analytics
- Machine-Learning
- GIS Training

USER-CENTERED DESIGN

- Design Research
- User Experience Design
- User Interface Design
- Visual Design
- Instructional Design

ENTERPRISE DATA MANAGEMENT

- Institutionalizing Data
- Designing Data
- Empowering Data
- Utilizing Data

CLOUD & PLATFORM SERVICES

- Solution Architecture
- DevOps
- SysOps Administration
- Cloud-native Software Engineering
- Cloud Security

For Career Opportunities and More Information SCAN HERE

Geospatial Engineer + Developer

UX Designers

Contract Specialist

Financial Management Analyst

Search Engineer



SpendLogic

Automate CPSR-compliant procurement documentation



Automate

Reuse and revise

Streamline administration

Build in compliance

Simplify audits

Share documents across
the organization

Standardize across locations

Improve efficiency



Visit our booth for a live demo.

www.SpendLogic.com



ACRO SYSTEMS INC

GROWING TOGETHER IS SUCCESS



SERVICES AVAILABLE

APPLICATION DEVELOPMENT

CLOUD MIGRATION &
MODERNIZATION

MOBILE APPLICATION
DEVELOPMENT

PROJECT MANAGEMENT

CONSULTING & RECRUITING

SALESFORCE

Inspired By Purpose, Driven By Passion We Build Amazing Applications!!

Whether you're in the strategic planning phase of your future solution or looking to get more out of your existing environment, ASI helps you achieve any goal that can be enabled by technology. We have multiple years of proven experience in a variety of disciplines including executive and management, development, information technology, and administrative support services. Providing specialized solutions for unique customer requirements.

Acro Systems Inc is an 8(a) certified, Women Owned company serving Air Force, Army, IRS, OPM and Commercial clients.

NAICS: 541511, 541512, 541513, 541519, 518210, 541618

SBAGC | Excellence In Contracting Award Winners

The Small Business Alliance of Government Contractors is proud to honor the growth and achievements of women-owned contractors and lay the foundation for greater success and opportunity for the future by recognizing leading federal small business contractors, federal agency leaders, prime contractors, key resource providers, and Congressional leaders that work hard every day to keep the doors to opportunity open and strengthen our federal small business supplier community.

AWARD CATEGORIES FOR 2022 ARE AS FOLLOWS:

EXCELLENCE – awarded exceptional contractors who have shown exemplary growth and quality, and are leaders within the contracting community; working towards advancing the objectives of the small business government suppliers, while lending a helping hand to those who follow.

INNOVATION & PERFORMANCE – awarded to contractors who exhibit outstanding innovation and/or performance on a key contract that will significantly bolster their ability to secure future opportunities.

SMALL BUSINESS CHAMPION – awarded Agency and Large Prime Representatives who have demonstrated their support for small business success resulting in contracts being awarded to small businesses.

NIKI JONES

EXCELLENCE

President/Chief Executive Officer
Niki Jones Agency, Inc.



Niki Jones is the founder and CEO of Niki Jones Agency, Inc., an award-winning public relations and integrated marketing company with offices in NYC, the Hudson Valley, and Austin, TX. With more than 30 years of industry experience, Niki brings her prowess as a project manager, art director, and entrepreneur to every venture. She balances her intuitively global approach to challenges with a discerning eye for creative details to strategize and supervise projects throughout their life cycles.

Niki began her career as a tactical patrol paramedic in New York City and brought the invaluable skills she developed in emergency medicine to direct her agency. She is versed in strategic decision making, managing high-pressure situations, and maintaining multiple priorities. Her background in medicine taught her

to expect and adapt to unpredictable situations, so she resolves challenges more efficiently than most. Niki shares her time between Manhattan and the Hudson Valley.

Reference Remarks

"Niki and her team are exceptional and always willing to help other business owners grow in the government space. She is willing to teach and learn from us and has helped us refine our approach to proposals and pricing."

"Niki is extremely knowledgeable about her field. Most importantly, she knows when to defer to others for their expertise. She is a true team player who makes sure everyone's voice is heard."

SBAGC | Excellence In Contracting Award Winners

CARRIE SUPKO
EXCELLENCE
Vice President ,
Federal Services
Allyon, Inc.



Carrie Supko has over 22 years of government contracting experience. Her experience includes managing and executing all phases of the business development and program execution life cycle with a focus on development of strategic and programmatic growth strategies and partnership engagement. Her background includes management of mission-critical IT support services to homeland security, national defense professionals, and first responders across the country. Ms. Supko has spent her career building relationships between private industry and federal, state, and local government agencies in support of mission critical programs. She has worked with some of industry's largest systems integrators including GDIT, Peraton, and CACI as well as non-profit agencies to advance IT missions within the government. She currently serves as the Vice President of Federal IT Services for Allyon, a women

owned small business focused on providing cyber security, infrastructure support, engineering, and application development services in support of the federal government. She is a strong advocate for women in leadership, a proud graduate of Penn State University, a wife, and mother of two amazing boys.

Reference Remarks

"Carrie is very knowledgeable, and her professionalism is a level of excellence that is aspiring."

"Carrie is prompt and engages with the subjects briefed on."

"Carrie's specific expertise allows her to identify where Allyon's capabilities could best fit within federal programs, and benefit the customer by addressing their pain-points. This expertise is needed within small business engagement, and she serves as an excellent resource for providing this ability."

TYRONE LOGAN
INNOVATION &
PERFORMANCE
Chief Executive
Officer and
Co-Founder
Obsidian Solutions
Group



Tyrone Logan is the CEO and Co-founder of Obsidian Solutions Group, an analysis, systems integration and training company that focuses on national security. He leads an interdisciplinary team of analysts, engineers, data scientists, software developers, mission-specific subject matter experts and veterans focused on integrating innovation and technology into mission-demanding environments.

He has served in the military, government and private industry for more than 22+ years. He co-founded Obsidian Solutions Group in October 2010 and has led one of the 50 Fastest Growing Companies in the Washington DC Metro Area in 2019 and made the INC 5000 list at #1680. He was selected as the 2020 Entrepreneur of the Year by the Fredericksburg Regional Chamber of Commerce on January 31, 2020.

Ty began his military career in the United States Marine Corps and later moved to the U.S. Navy where he served as a Master Explosive Ordnance Disposal (EOD) Technician in Operations Iraqi Freedom and Operation Enduring Freedom, supporting Special Operations Forces and Ground Combat Elements. He holds a Bachelor of Science in Biology from the Ohio State University.

Reference Remarks

"As the CEO, Tyrone empowers company program managers (PM) to meet the evolving needs of our customers. He ensures PMs have the resources and corporate support to fill emerging needs as they arise."

"Tyrone Logan as the visionary CEO of OSG has developed a culture of innovation and continual improvement and has won the validation of customers and industry observers as a leader."

SBAGC | Excellence In Contracting Award Winners

**SYRETTA
DYSON-BUESING**
**SMALL BUSINESS
CHAMPION**
*Supervisory Small
Business Specialist*
**General Services
Administration**



Syretta Dyson-Buesing has been with GSA for 12 years and currently serves as a Supervisory Small Business Specialist in the Office of Small & Disadvantaged Business Utilization (OSDBU).

Prior to joining OSDBU, Syretta served as Special Assistant to the GSA Administrator and worked on implementing agency initiatives. She started her career with GSA in the regional office in New York as a Lead Marketing Specialist, which consisted of expanding federal spend for GSA in New York, New Jersey, and Puerto Rico.

Prior to joining GSA, Syretta worked for the United States Department of Agriculture's Foreign Agricultural Service for 10 years to expand US agricultural

exports overseas.

Syretta attended the University of Maryland College Park, where she received her Bachelors in Political Science and her Masters in Project Management. Syretta also has an MBA also received from the University of Maryland

Reference Remarks

"Syretta's dedication and willingness to go above and beyond in her support of Small Business growth within the federal contracting community is remarkable."

"She is wealth of knowledge and takes the time to ensure successful outcomes."

SUSAN THIBODEAUX
**SMALL BUSINESS
CHAMPION**
*Small Business Liaison
Officer*
Acuity International



Susan Thibodeaux is Acuity International's Small Business Liaison Officer. An experienced leader, prior to joining Acuity her career included Vice President of a successful small business and Sr Director of Operations for a large federal contractor and has more than 30 years' history working in the Defense and Space industry. She progressed through a broad span of both operations and the acquisition career field including a portfolio of CONUS and OCONUS BOS contracts, contracts management, pricing, proposals, subcontracting and supply chain.

All along the way, however, Mrs. Thibodeaux remained passionate about the role small business plays in Government contracting, supporting prime contractors and our economy. In 2009 Mrs.

Thibodeaux was awarded the South Florida District and the State of Florida Minority Small Business Champion of the Year Award from the SBA. Susan earned her MBA from Webster University and her undergraduate degree from the University of Alabama.

Reference Remarks

"Susan is the ultimate advocate for small businesses in every field. She works with these businesses to find partnerships, prime and sub relationships to ensure everyone experiences the best win."

"In 40 years of government procurement, she is the nest small business advocate I've ever worked with."

SBAGC | Excellence In Contracting Award Winners

ANNA URMAN SMALL BUSINESS CHAMPION

**Senior Procurement
Analyst
U.S. Department of
State**

Anna Urman is Senior Procurement Analyst with the U.S. Department of State Office of Small and Disadvantaged Business Utilization (OSDBU). A leading research analyst specializing in government procurement policy and market analysis, she supports the Department in meeting and exceeding its small and set-aside business goals, assisting vendors, and ensuring regulatory compliance. She is a recipient of the Department of State Franklin Award, and two Meritorious Honor Awards.

Prior to joining the Department of State, Anna was the Director of the Virginia Procurement Technical Assistance Center (Virginia PTAC), one of the country's largest PTACs, providing government contracting assistance to businesses throughout

Virginia.

Anna holds a Juris Doctor from Georgetown University Law Center, and has performed post-graduate work in Government Contracts Law and Intellectual Property Law at George Washington University Law School. She is a Certified Contracting Officer, a proud mom of two, and a dog rescue volunteer.

Reference Remarks

"Anna is dedicated and has continually provided support over the years."

"She is always willing to share information and goes the extra mile for the small business federal contracting community."



HUBFirst

www.hubfirst.com

HUBFirst, LLC is a HUBZone certified joint venture between Coast Professional, Inc. and Mid-South Adjustment Co., Inc. under the SBA's All Small Mentor-Protégé Program.

Member entity experience:

- Over 300 years of prime and subcontracting experience on multiple federal contracts
- Managing 12,000,000 calls and processing 1,000,000+ pieces of mail annually

Labor solutions to meet subcontract requirements including:

- Answering incoming and making outgoing calls
- Document verification and imaging
- Surveys, data collection, and business process outsourcing

Pat Berning

Director of Business Development
Mobile: 318.355.2691
Email: pat.berning@hubfirst.com

Small Business Federal Supplier Membership

NEW! Supplier Members:

Membership in the
**Small Business Alliance of Government
Contractors**

with exclusive access into
SupplierPlace

offering on demand resources for federal small
business suppliers.

<https://www.sbagc.org/membership>

USWCC & ASBCC Supplier Benefits Include:

- Meeting and event discounts
- Participation in BidMatch Services
- Cyber Maturity Model Certification (CMMC) Support Service Discounts
- Metro Offices Discounts
- Membership into the Small Business Alliance of Government Contractors
- Exclusive access to SupplierPlace

To join and for the full list of benefits visit:

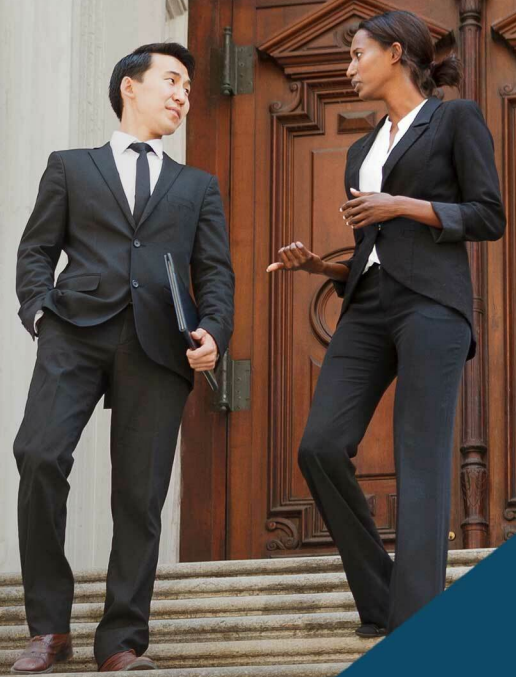
www.uswcc.org | www.asbcc.org

COMMUNICATE WITH PURPOSE

We are a purpose-driven public relations and marketing agency that leaders turn to when they need to solve their most challenging problems.

Our team understand the intricacies government agencies face because we have worked extensively at every level. From research to marketing campaigns, public relations to social media, we work closely with you to achieve the outcomes that matter.

Learn More About Our Purpose-Driven Approach
www.kanecommgroup.com/government



(414) 635-7000 | insights@kanecommgroup.com

Kane

XCELLENT TECHNOLOGY SOLUTIONS

A LEADER IN INFORMATION TECHNOLOGY AND GEOSPATIAL SOLUTIONS

CORE SERVICES

Software Development & IT Services

OCONUS GEOINT Warfighter Support

GEOINT, OSINT, & Imagery Analysts

Enterprise Support

Intelligence Instructors

Program Management



Service-Disabled Veteran
Owned Small Business
Top Secret/SCI Facility Clearance
CMMC Level II Certified
www.xcellenttechnologysolutions.com

William Malzone | COO
(808) 838-9650
William.Malzone@xts-inc.net

Jasmine Ortiz Castillo | PM
(571) 261-9770 Ext 807
Jasmine.ortizcastillo@xts-inc.com

ASBCC Supports Agency and Large Primes in Meeting their Socio-Economic Goals

The American Small Business Chamber of Commerce™ has boldly stepped up to restore the vibrancy, innovation, profitability and community strength of America's small businesses.

Who we are Founded in 2004, The American Small Business Chamber of Commerce™ (ASBCC) is committed to leveling the playing field for small businesses. We work to advance small business growth by focusing on government policies that underpin a positive economic environment through policies, budgets and leadership that support sustainable business and economic growth, especially in the underserved communities. www.asbcc.org

Who supports us The ASBCC has committed to remain “non-captive.” Rather than take money from large corporations or politicians who would seek to market to our members or influence and suppress our policy agenda, we are funded by individuals, small businesses and small business advocates and work solely to drive economic growth for small businesses.

Strategic Partnership The ASBCC frequently partners with the U.S. Women's Chamber of Commerce™ (www.uswcc.org) for meetings, events and legislative actions. Through this strategic partnership the Chambers leverage our collective strengths to promote the advancement and growth of America's small businesses.

What we do

- Advocacy: Drive legislation to ensure access to contracts and other measures to support Small Business growth
- News: Weekly News and Special Updates
- Reports: Focus on key issues impacting small businesses economic success
- Education and Connections – through web meetings and live events, directories

How we support Access to Contracts for Small Businesses

- Report on government initiatives and shortcomings that impact small business opportunities
- Report on the status of small business suppliers and the barriers to participation
- Provide high-level Education and Connections

How we support Agencies and Large Primes *There is never a charge to participate in ASBCC activities.*

- Educate and train small businesses to do business in the federal marketplace
- Train and update acquisition professionals on key issues impacting small businesses in the federal marketplace.
- Act as the conduit between Agencies/Large Primes and small businesses to assist you in finding qualified small businesses to meet your small business goals
- Provide a platform to assist you to reach small businesses to update them on news and policy and purchasing within your organization – web meetings, announcements, matchmaking, event presentations, agency spotlights and outreach event support
- Highlight Policy and Regulatory issues impacting your ability to meet small business goals

Working together The American Small Business Chamber of Commerce is ready to support you in meeting all of your socio-economic goals. Our small business firms are also Women-owned, veteran owned, 8a and Hubzone. I look forward to working with you. Charmagne Manning, VP Government Affairs, Charmagne@uswcc.org.

Upcoming Meetings

Upcoming Meetings and Agency Outreach:

- **December 1, 2022**
Simply Matchmaking: A GovCon Optimization Event | Virtual Winter 2022
- **December 8, 2022**
USAID Women-Owned Business Outreach Event

Check Out Our Online Meetings!

- Go to asbcc.org/meetings or uswcc.org/meetings.

Leverage YOUR Chamber

Your Role – ENGAGE!

2022 Member Survey Now Available!
We want to hear from you.

Take an active role in YOUR Chamber.
Tell us how we can help you grow your business.

- What are your barriers to growth?
- What contacts do you need?
- What policy changes or issues are affecting opportunities for your business?
- How can we best serve you?

2022 Member Survey

<https://form.jotform.com/212234739047152>



*Recently named
“The largest woman-owned
workspace provider in the U.S.”
by the Office Business Center
Association International (OBCAI).*

**9 Workspace-On-Demand
locations covering
DC, MD, and Northern VA!**

Services:

Executive Offices
Team Spaces
Multi-Office Suites
42 Meeting Rooms &
Collaboration Spaces
Training Rooms
FlexDesks
Hoteling Solutions
Virtual Offices
Telework Plus
Executive Cafés
Virtual Club Business Lounges

www.metrooffice.com

800.877.9788