

Customer 'superstar' success story



About the super-successful
Freight2020 deployment by
Coastal Midwest Transport

Freight2020
VISION



Presented by:

Grant Walmsley

General Manager
CMS Transport Systems



...with special guest

Terry Bingham

*General Manager
5 Star Business Solutions*

representing

Coastal Midwest Transport



Agenda

- How CMT drove customer take-up of the **Freight2020 Online Customer Portal**
- Introduction of **Freight2020 Mobility** pickup and delivery
- Depot scanning/customer-unload/customer-backload
- Benefits for **Coastal Midwest Transport**



Freight2020

INTRODUCING



Terry Bingham

*General Manager
5 Star Business Solutions*



representing

Coastal Midwest Transport





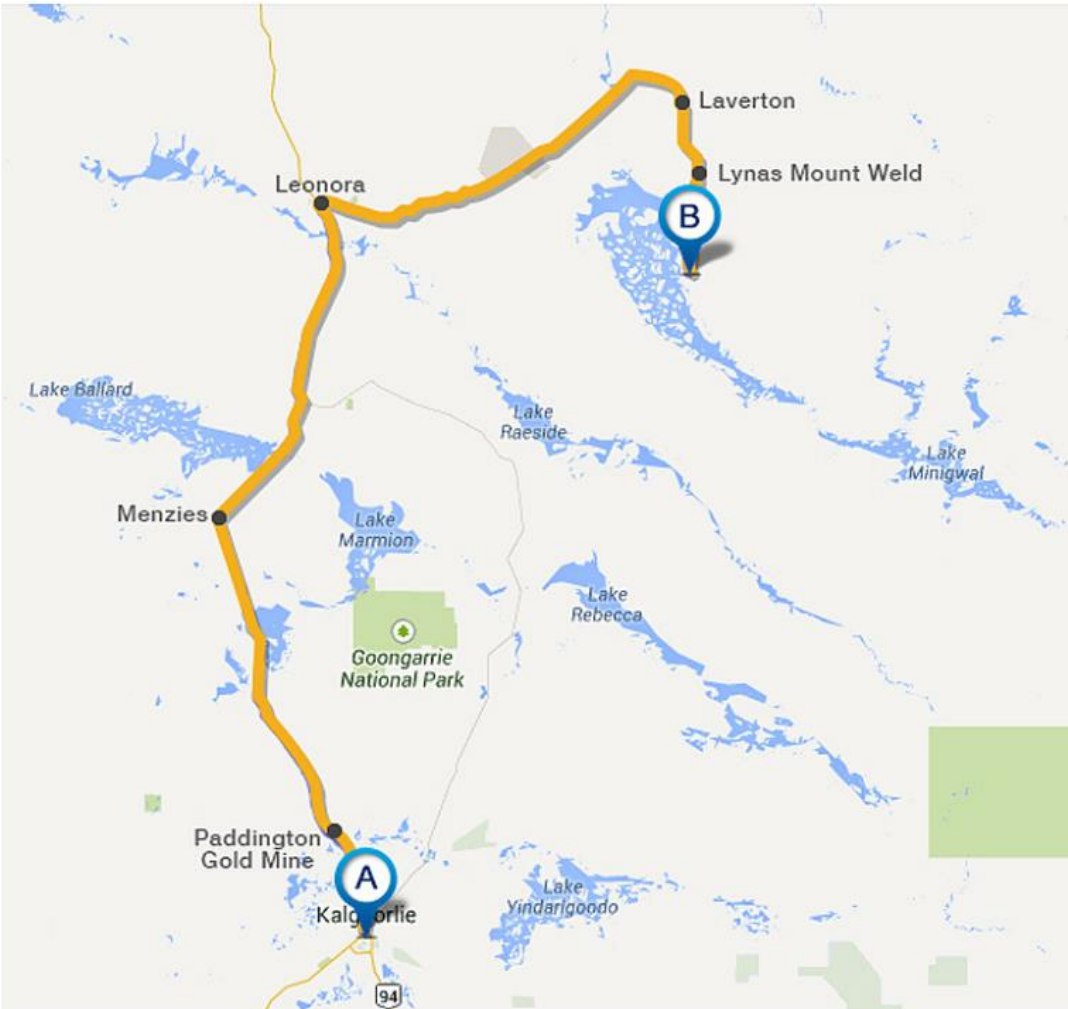
Where We Go

Proudly a West Australian Privately Owned and Operated Freight Transport Company

Since establishing in 1993 Coastal Midwest Transport has built itself a reputation as one of the leading freight companies in Perth and around Australia.

With our head offices located centrally in Perth and a depot including warehousing facilities in Kalgoorlie, we have extended our service coverage area including the Eastern Goldfields regions, Leonora, Leinster, Laverton and beyond.

*Coastal Midwest Transport is a **general freight carrier** with depots in **Perth** and **Kalgoorlie***



Where We Go

- Departing Kalgoorlie with Consolidation & Freight from Perth

Click the destination on the list below to show map and route details

ANGLO GOLD SUNRISE DAM

AVOCA HIGGINSVILLE

GOLD FIELDS ARGO

GOLDFIELDS ST IVES

HBJ MINERALS SOUTH KAL OPS

INTEGRA

KAMBALDA

KANOWNABELLE

LA MANCHA

LAVERTON

LEINSTER

LEONORA

MARINERS

MARVEL LOCH / FLYING FOX

MT KEITH / WILUNA

- + Departing Perth Direct To Site

Primarily serving the mining companies in outback Western Australia with approximately 60% of freight coming out of Perth with the remainder out of Kalgoorlie



Freight is loaded in Perth bound for Kalgoorlie, where it is unloaded and re-loaded as customer charters and delivered directly to customer sites




COASTAL MIDWEST
TRANSPORT

Freight2020
VISION



Online Booking System

Currently logged in as: TERRY BINGHAM [Logout](#)



COASTAL MIDWEST
TRANSPORT

Ahead of the Rest


CMS Booking | Text | Security | System | Tools | Logout

Booking Enquiry

Consignment Note No: Order No:

Advanced Search


Showing 1 to 1 of 1 Page 1 of 1

Despatch Date	Consignment No	Order No	Sender	Receiver	POD	Freight Images	Track Item
10/03/2017	00898708	4500274969	BOC DDC	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	Yes	Yes	

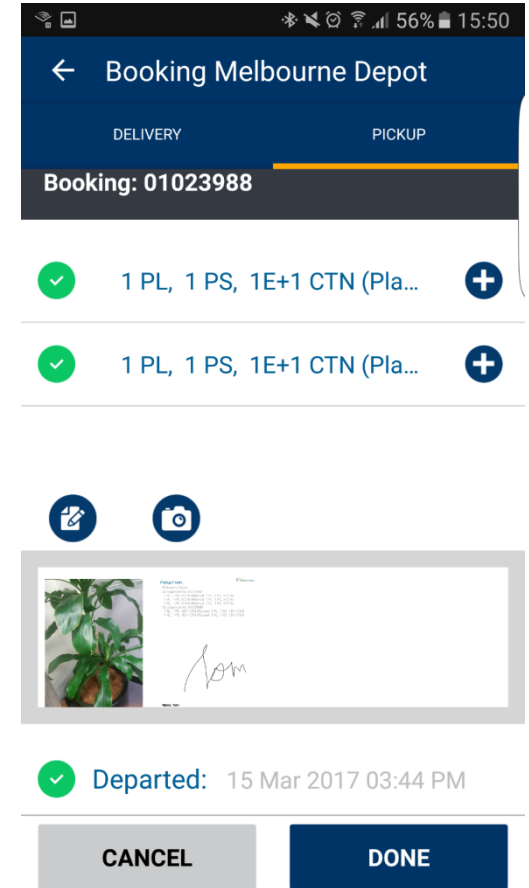
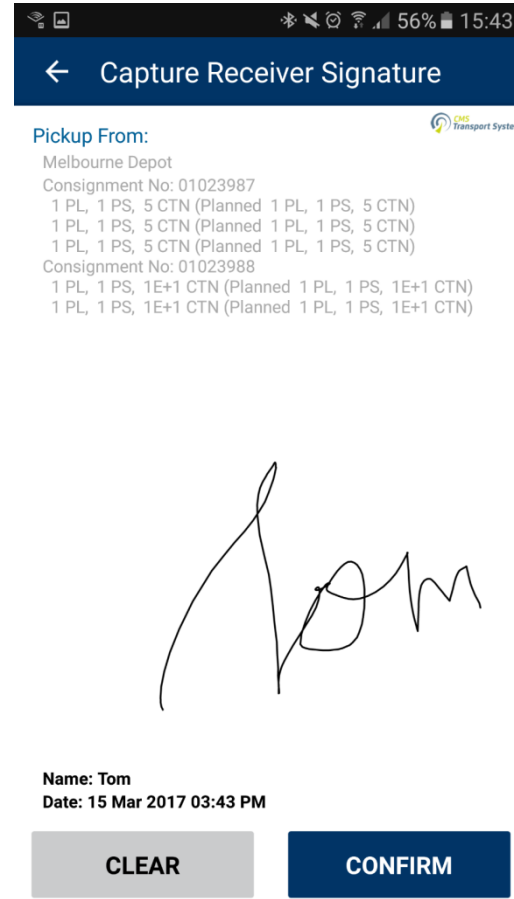
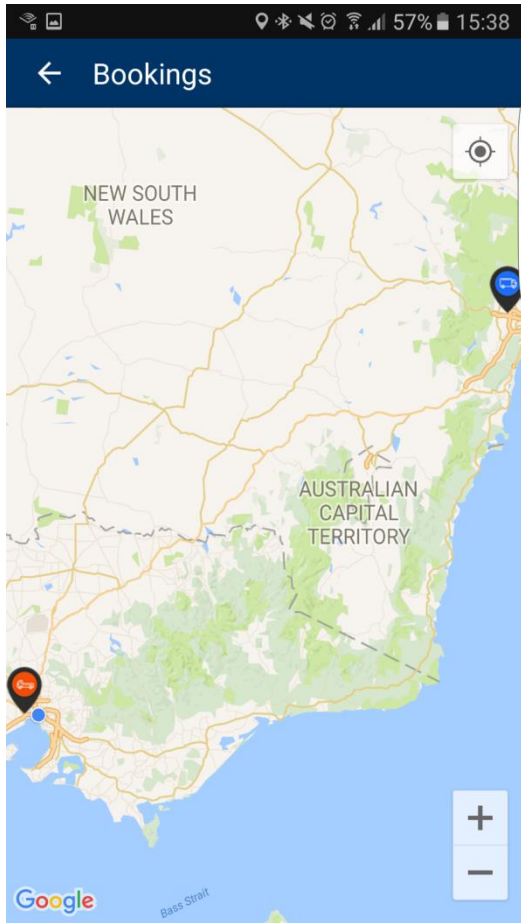
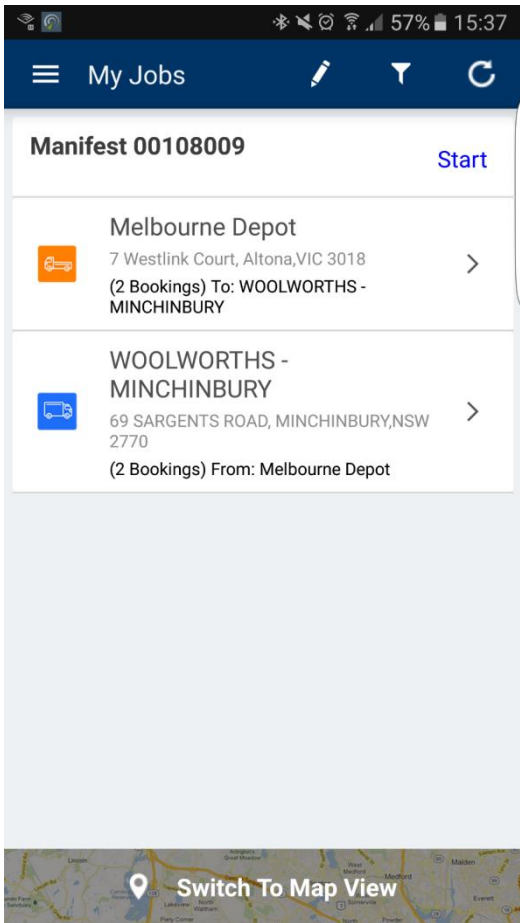
[Label Print](#) [Consignment Print](#)

Event	Event Date Time	Leg Seq No
The following items were POD'd from manifest 00086600 0089870801-CTN 0089870802-CTN 0089870803-CTN	15/03/2017 17:42	2
The following items were loaded on manifest 00086600 0089870801-CTN (barcode not scanned) 0089870802-CTN (barcode not scanned) 0089870803-CTN (barcode not scanned)	15/03/2017 10:16	2
Allocated to Manifest: 00086600 , STREETWISE - LEIGHTON - TRT - WALLABY (WITH 86599)	15/03/2017 10:16	2
Allocated to Manifest: 00086600 , STREETWISE - LEIGHTON - TRT - WALLABY (WITH 86599)	14/03/2017 17:55	2
Allocated to Manifest: 00086600 , STREETWISE - LEIGHTON - TRT - WALLABY (WITH 86599)	14/03/2017 17:48	2
The following items were loaded on manifest 00086505 0089870801-CTN 0089870802-CTN 0089870803-CTN	13/03/2017 17:04	1
Allocated to Manifest: 00086505 , LEIGHTON - RT - WALLABY GENERAL FREIGHT	13/03/2017 17:04	1
The following items were goods confirmed on booking 00898708: 0089870801-CTN 0089870802-CTN 0089870803-CTN	13/03/2017 11:22	0
New Online Booking Generated Booking no: 00898708	10/03/2017 10:58	0

Image Selector



Mobility Pickup & Delivery System




Mobility Pickup & Delivery System

DSBookingHeader00898708-1.PDF - Adobe Acrobat Reader DC

Home Tools DSBookingHeader00898708-1.PDF

161%



COASTAL MIDWEST
TRANSPORT

Consignment: **00898708** Order No: **4500274969**

Manifest No: **00086600**

Destination: GRANNY SMITH MINE SITE WALLABY

Delivery Date: 11/03/2017

Details	Item Barcode	Scan date/time
CTN	0089870801	15/03/2017 14:...
CTN	0089870802	15/03/2017 14:...
CTN	0089870803	15/03/2017 14:...

CMT - View Booking

Browser Header Details Legs Manifests Track + Trace Items

Booking No: 00898708 Date: 10/03/2017 Customer: GOLGRS Location: PTHLNE Booking Total

Receiver: GRANNY SMITH WALLABY - GOLD FIELDS PTY LT Status: N Despatch Date: 10/03/2017 Sub: 6.24

Sender: BOC DDC Temp: Delivery Date: 11/03/2017 Tax: 0.62

Route Code: PTHWAL Con. Note: 00898708 Invoice: Invoice Date: Total: 6.86

Starting: [] Event Date Time Descending [v]

Manifest No	Event Date / Time	User Code	Event Code	Leg To Address Name	Location Code	Booking Identifier	Booking Detail Seq
00086600	15/03/2017 17:42	remote	DScanPOD	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086600	15/03/2017 10:16	remote	DScanClose	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086600	15/03/2017 10:16	remote	Allocate	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086600	14/03/2017 17:55	sherri	Allocate	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086600	14/03/2017 17:53	sherri	De-Allocate	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086600	14/03/2017 17:48	sherri	Allocate	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086505	13/03/2017 17:04	remote	DScanClose		PTHLNE	00898708	0
00086505	13/03/2017 17:04	remote	Allocate		PTHLNE	00898708	0
	13/03/2017 11:22	remote	GoodsConfirmation			00898708	0
	10/03/2017 10:58	cms	NewOnlineBooking		PTHLNE	00898708	0

Notes

The following items were loaded on manifest 00086600

- 0089870801-CTN (barcode not scanned)
- 0089870802-CTN (barcode not scanned)
- 0089870803-CTN (barcode not scanned)

OK Cancel

Charge Type	Route Code	Charge Unit	Charge	Fee Product Code	Tax Co
GEN	PTHWAL	KG		00	\$1
GEN	ZGS01	KG		00	\$1

Print Con Note View Manifest Rebuild Legs Manifest Print Label Exit

Enter data or press ESC to end.

Depot Scanning

CMT - View Booking

Booking No: 00898708 Date: 10/03/2017 Customer: GOLGRS Location: PTHLNE

Receiver: GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD Status: N Despatch Date: 10/03/2017 Sub: 6.24

Sender: BOC DDC Temp: Delivery Date: 11/03/2017 Tax: 0.62

Route Code: PTHWAL Con. Note: 00898708 Invoice: Invoice Date: Total: 6.86

Starting: [] Event Date Time Descending [v]

Manifest No	Event Date / Time	User Code	Event Code	Leg To Address Name	Location Code	Booking Identifier	Booking Detail Seq
00086600	15/03/2017 17:42	remote	DScanPOD	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086600	15/03/2017 10:16	remote	DScanClose	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086600	15/03/2017 10:16	remote	Allocate	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086600	14/03/2017 17:55	sherri	Allocate	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086600	14/03/2017 17:53	sherri	De-Allocate	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086600	14/03/2017 17:48	sherri	Allocate	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708	0
00086505	13/03/2017 17:04	remote	DScanClose		PTHLNE	00898708	0
00086505	13/03/2017 17:04	remote	Allocate		PTHLNE	00898708	0
	13/03/2017 11:22	remote	GoodsConfirmation			00898708	0
	10/03/2017 10:58	cms	NewOnlineBooking		PTHLNE	00898708	0

Notes

The following items were loaded on manifest 00086600


- 0089870801-CTN (barcode not scanned)
- 0089870802-CTN (barcode not scanned)
- 0089870803-CTN (barcode not scanned)


OK Cancel

Charge Type	Route Code	Charge Unit	Charge	Fee Product Code	Tax Co
GEN	PTHWAL	KG		.00	S1
GEN	ZGS01	KG		.00	S1


Print Con Note View POD View Manifest Rebuild Legs Manifest

Freight2020







Goods Confirmation




Load to Fit



Load Confirmation



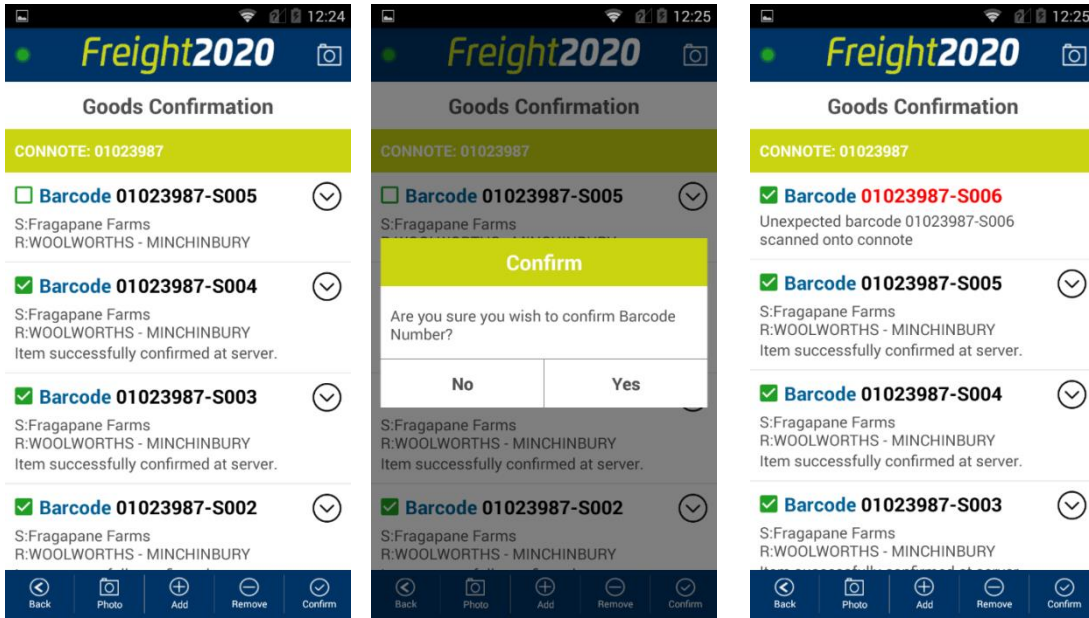
Unload Manifest



Settings

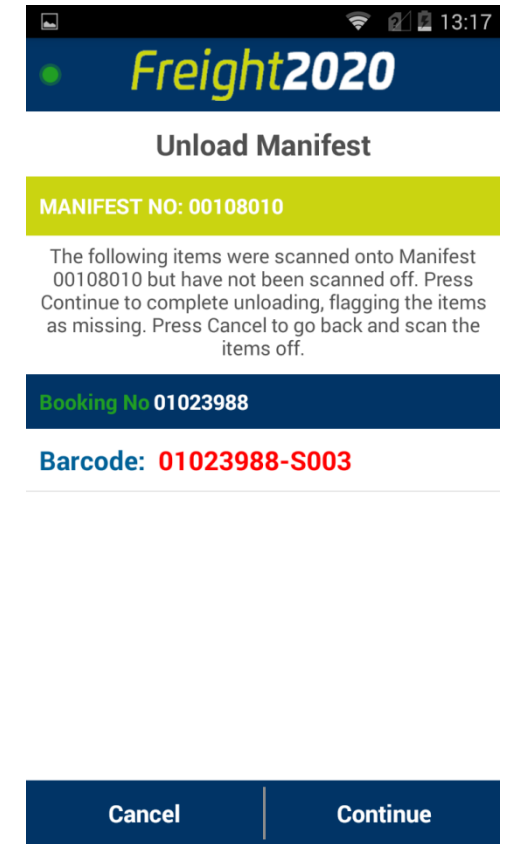
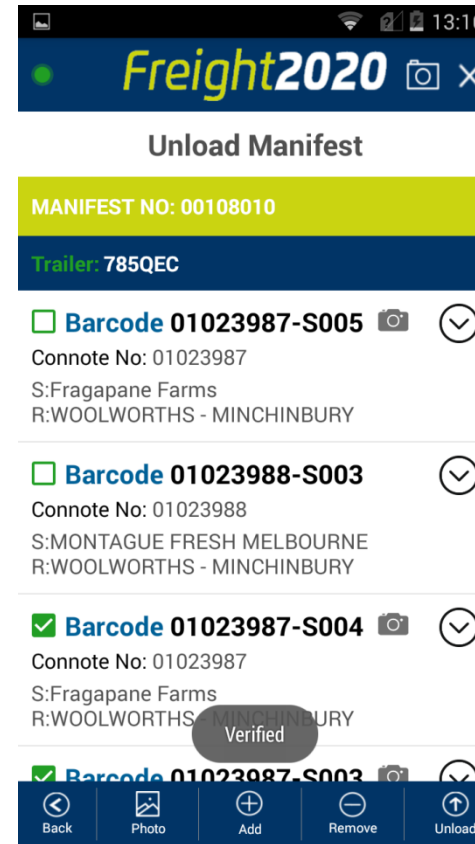
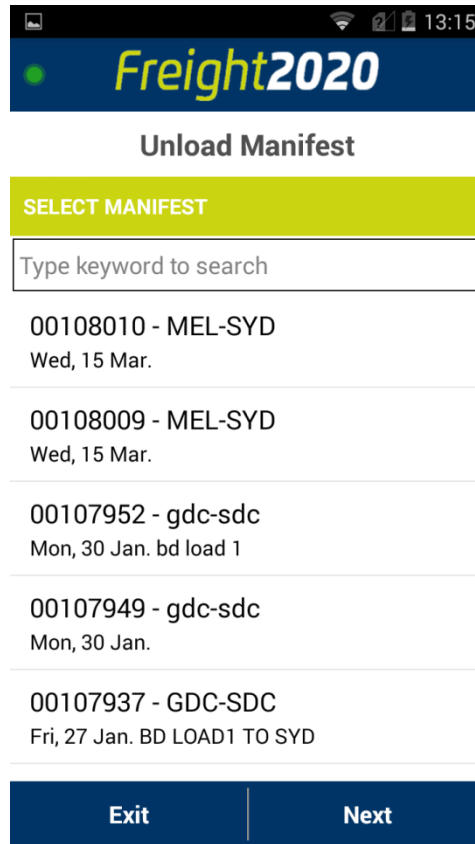
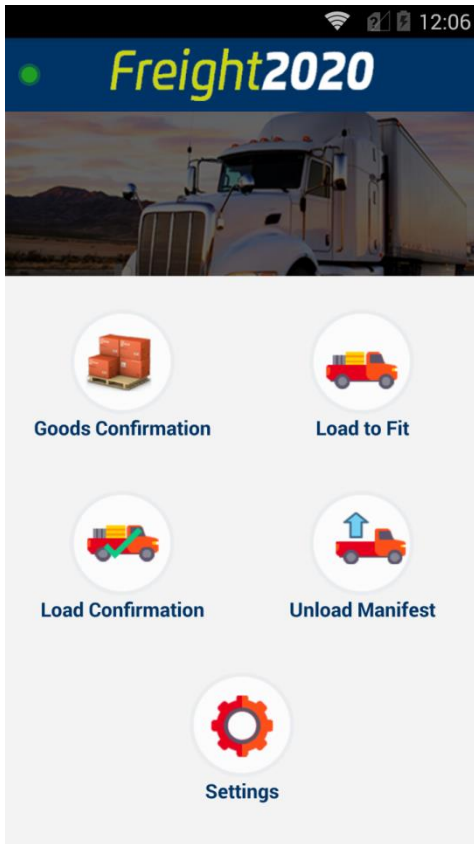


Depot Scanning – Load process



Depot Scanning – unload process

Depot or Customer



End to end track and trace

CMT - View Booking

Booking No: 00898708 | Date: 10/03/2017 | Customer: GOLGRS | Location: PTHLNE

Receiver: GRANNY SMITH WALLABY - GOLD FIELDS PTY LT | Status: N | Despatch Date: 10/03/2017 | Sub: 6.24

Sender: BOC DDC | Temp: | Delivery Date: 11/03/2017 | Tax: 0.62


Route Code: PTHWAL | Con. Note: 00898708 | Invoice: | Invoice Date: | Total: 6.86

Manifest No	Event Date / Time	User Code	Event Code	Leg To Address Name	Location Code	Booking Id
00086600	15/03/2017 17:42	remote	DScanPOD	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708
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00086600	14/03/2017 17:48	sherri	Allocate	GRANNY SMITH WALLABY - GOLD FIELDS PTY LTD	KALLNE	00898708
00086505	13/03/2017 17:04	remote	DScanClose		PTHLNE	00898708
00086505	13/03/2017 17:04	remote	Allocate		PTHLNE	00898708
	13/03/2017 11:22	remote	GoodsConfirmation			00898708
	10/03/2017 10:58	cms	NewOnlineBooking		PTHLNE	00898708

CMT - Image Entry

Booking: 00898708 | 10/03/17

Date	Time	User Code	Description
13/03/2017	11:22	remote	Depot Scan Booking Image
13/03/2017	11:22	remote	Depot Scan Booking Image



22 User: remote

File Type: JPG

Buttons: Scan Direct, View Full Screen, Copy, Delete, Cancel, Exit

DSBookingHeader00898708-1.PDF - Adobe Acrobat Reader DC

COASTAL MIDWEST TRANSPORT

Proof of Delivery

Consignment: **00898708** | Order No: **4500274969**

Manifest No: **00086600**

Destination: GRANNY SMITH MINE SITE WALLABY

Delivery Date: 11/03/2017

Details	Item Barcode	Scan date/time	Scan type	User
CTN	0089870801	15/03/2017 14:53:23	Scanned	Shane Butcher
CTN	0089870802	15/03/2017 14:53:31	Scanned	Shane Butcher
CTN	0089870803	15/03/2017 14:53:38	Scanned	Shane Butcher

Windows Server 2012 R2

THE RESULTS

- Winning new business
- Setting the standard
- Leading their market space



TECHNOLOGY PARTNERS



CMS
Transport Systems



COASTAL MIDWEST
T R A N S P O R T

And now – enjoy lunch!



Breakout sessions commence at 1:40pm